## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

**Current Report Pursuant** to Section 13 or 15(d) of the **Securities Exchange Act of 1934** 

Date of Report (Date of earliest event reported): March 8, 2016

## INNOVIVA, INC.

(Exact Name of Registrant as Specified in its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

000-30319

(Commission File Number)

94-3265960

(I.R.S. Employer Identification Number)

951 Gateway Boulevard South San Francisco, California 94080 (650) 238-9600

(Addresses, including zip code, and telephone numbers, including area code, of principal executive offices)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure

On March 8, 2016, Innoviva, Inc. (the "Company") will be making a presentation during the Cowen and Company 36th Annual Health Care Conference in Boston, Massachusetts, which will be webcasted live on Tuesday, March 8, 2016 at 10:40 a.m. ET. The slides that will be used for such presentation are furnished as Exhibit 99.1 to this Form 8-K.

The information in Item 7.01 of this Current Report on Form 8-K and the slides attached as Exhibit 99.1 hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1 Presentation Slides

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### INNOVIVA, INC.

Date: March 8, 2016 By: /s/ Eric d'Esparbes

Eric d'Esparbes Chief Financial Officer

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March 2016

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## Safe Harbor

This presentation contains certain "forward-looking" statements as that term is defined in the Private Securities Litigation Reform Act of 1995 regarding, among other things, statements relating to goals, plans, objectives and future events. Innoviva intends such forward-looking statements to be covered by the safe harbor provisions for forwardlooking statements contained in Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. The words "anticipate" "expect", "goal", "intend", "objective", "opportunity", "plan", "potential", "target" and similar expressions are intended to identify such forward-looking statements. Such forwardlooking statements involve substantial risks, uncertainties and assumptions. Examples of such statements include statements relating to the commercialization of RELVAR®/BREO® ELLIPTA® and ANORO® ELLIPTA® in the jurisdictions in which these products have been approved, the strategies, plans and objectives of the company, the timing, manner and amount of anticipated potential capital returns to stockholders (including without limitation statements, expectations of future cash dividends or future share repurchases), the status and timing of clinical studies, data analysis and communication of results, the potential benefits and mechanisms of action of product candidates, expectations for product candidates through development and commercialization, the timing of seeking regulatory approval of product candidates, and projections of revenue, expenses and other financial items. These statements are based on the current estimates and assumptions of the management of Innoviva as of the date of this presentation and are subject to risks, uncertainties, changes in circumstances, assumptions and other factors that may cause the actual results of Innoviva to be materially different from those reflected in the forward-looking statements. Important factors that could cause actual results to differ materially from those indicated by such forwardlooking statements include, among others, risks related to: the disruption of operations during the transition period following the spin-off, including the diversion of managements' and employees' attention, disruption of relationships with collaborators and increased employee turnover, lower than expected future royalty revenue from respiratory products partnered with GSK, delays or difficulties in commencing or completing clinical studies, the potential that results from clinical or non-clinical studies indicate product candidates are unsafe or ineffective, dependence on third parties to conduct its clinical studies, delays or failure to achieve and maintain regulatory approvals for product candidates, and risks of collaborating with third parties to discover, develop and commercialize products. Other risks affecting Innoviva are described under the headings "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained in Innoviva's Annual Report on Form 10-K for the year ended December 31, 2015 which is on file with the Securities and Exchange Commission (SEC). In addition to the risks described above and in Innoviva's other filings with the SEC, other unknown or unpredictable factors also could affect innoviva's results. No forward-looking statements can be guaranteed and actual results may differ materially from such statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Innoviva assumes no obligation to update its forward-looking statements on account of new information, future events or otherwise, except as required by law.



## Innoviva, Inc. - Investor Overview

Bringing Compelling New Medicines to Patients in Areas of Unmet Need

RELVAR®/BREO® ELLIPTA®



- · Approved for COPD/Asthma, launched in 45 countries
- · 356% YoY growth in Global Net Sales between 2014 and 2015

ANORO® ELLIPTA®



- · Approved for COPD, launched in 38 countries
- · 432% YoY growth in Global Net Sales between 2014 and 2015
- Access to large and growing global respiratory market: \$20 billion annual sales<sup>1</sup>
- · Innovative product portfolio with differentiated features and therapeutic profiles
- · Positioned to enhance capital returns to investors
  - Publicly traded, long-dated, royalty portfolio company
  - Lean staffing, low cost structure organization
    - Quarterly net profit of \$4.3 million in Q4 2015
  - Announced on 10/28/2015 a \$150 million stock repurchase program
    - Between October 2015 and January 2016, repurchased \$37.3 million of stock
- · Goal: Build recurring revenue business & maximize stockholders return

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# **Commercial Respiratory Products**

## RELVAR®/BREO® ELLIPTA®



- First and only once-daily ICS/LABA in the U.S.
- 24 hours efficacy
- One inhalation once daily
- Easy-to-use ELLIPTA® inhaler
- In the U.S., indicated for COPD and for asthma in adults
- Outside of the U.S., indicated for asthma and COPD; in Japan, indicated for asthma



- First-in-class LABA/LAMA product in the U.S., combining two long-acting bronchodilators in one inhaler for patients with COPD
- Provides better lung function than tiotropium
- 24 hours efficacy
- One inhalation once daily
- Easy-to-use ELLIPTA® inhaler

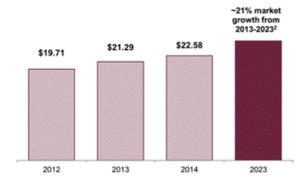
BREO\* ELLIPTA\*FDA Approved for COPD and Asthma in adults and ANORO\* ELLIPTA\* FDA Approved for COPD: BREO\* ELLIPTA\* and ANORO\* ELLIPTA\* are not indicated for the relief of acute bronchospasm. Fu U.S. Prescribing information, including BOXED WARNING and Medication Guide for BREO\* ELLIPTA\* and ANORO\* ELLIPTA\* are available at us.gsk.com.



# **Significant Respiratory Market Opportunity**

#### 4.6% CAGR 2012 - 2014 Revenue Long-Acting Bronchodilators

#### Global Long-Acting Bronchidilator Sales<sup>1</sup> (in \$B USD)



- Market growth primarily in COPD<sup>3</sup>
- Market Growth Drivers<sup>4</sup>:
  - Expansion of aging population
  - Patients diagnosed earlier
- 70% of COPD cases occur in people aged 60 or older4
  - Medicare Part-D is major U.S. segment
- BREO® and ANORO® Medicare Part-D U.S. coverage steadily increasing since launch (BREO® 72% and ANORO® 74%)

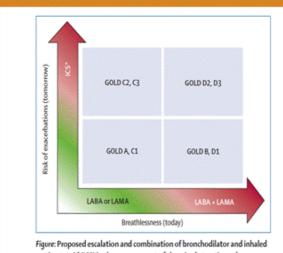
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# **Future Management of COPD**

### Treatments for All Stages of COPD



corticosteroid (ICS) in the management of chronic obstructive pulmonary Agusti A, Fabbri LM. Lancet Respir Med 2 (11):869-871, 2014

· COPD composed of diverse pool of patients with varying symptoms and severity

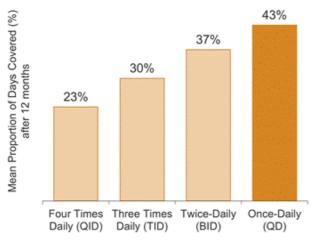
 RELVAR®/BREO® ELLIPTA® and ANORO® **ELLIPTA®** products aligned with evolving approach to management of COPD

BREOF ELLIPTA\* FDA Approved for COPD, and Asthma in adults and ANOROF ELLIPTA\* FDA Approved for COPD; BREOF ELLIPTA\* and ANOROF ELLIPTA\* are not indicated for the relief of acute broncho U.S. Prescribing Information, including BOXED WARNING and Medication Guide for BREOF ELLIPTA\* and ANOROF ELLIPTA\* are available at us.gak.com.



# **Compliance in COPD Patients**

Dosing Frequency and Adherence in Patients with COPD Adherence is poor in the treatment of chronic conditions<sup>1,2</sup>



- · COPD patients with higher adherence experienced fewer hospitalizations and lower Medicare costs than those with lower adherence behavior3
- · Ongoing Salford Lung Studies aimed at identifying the effectiveness of once-a-day therapy with RELVAR®/BREO® ELLIPTA® versus standard of care therapy

- DiMatteo, et al. Med Care. 2004;42:200-9 Toy, et al. Resp Med 2011;105:435-41 Simoni-Wastila, et al. Am J Geriatr Pharma
- narmacother 2012;10:201-10

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# ELLIPTA® – A Familiar and Easy To Use Inhaler



- "Single-Step Dose Activation"
  - 1. Open
  - 2. Breathe in
  - Close
- Simple, large font dose counter
- Same familiar inhaler for all patients

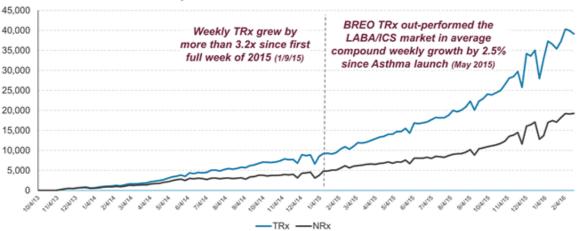
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## Weekly BREO® ELLIPTA® Rx Volume by Type

49% of BREO® Prescriptions in the week ending 2/19/2016 were New Prescriptions (NRx)

#### Weekly U.S. BREO TRx and NRx Since Launch



Source: This information is an estimate derived from the use of information under license from the following IMS Health Inc. information service: National Prescription Audit for the period ending February 19, 2016. IMS expressly reserves all rights, including rights of copying, distribution and republication.

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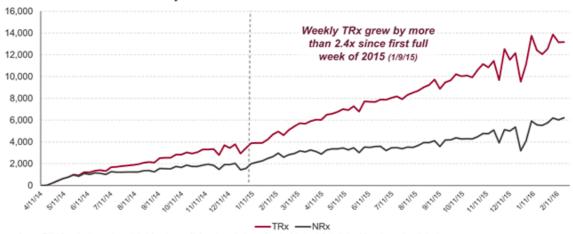
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# Weekly ANORO® ELLIPTA® Rx Volume by Type

47% of ANORO® Prescriptions in the week ending 2/19/2016 were New Prescriptions (NRx)

#### Weekly U.S. ANORO TRx and NRx Since Launch



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# **GSK Respiratory Partnership**

## • RELVAR®/BREO® ELLIPTA®

 – GSK pays 15% royalty on first \$3.0B of annual global net sales; 5% for all annual global net sales above \$3.0B

# ANORO® ELLIPTA® and Closed Triple

-GSK pays upward tiering of 6.5% to 10% royalties on annual global net sales<sup>1</sup>

1. Sales of Anoro and EFY/I/UMEC are not aggregated when applying the tiers and need to be achieved separately as individual products.

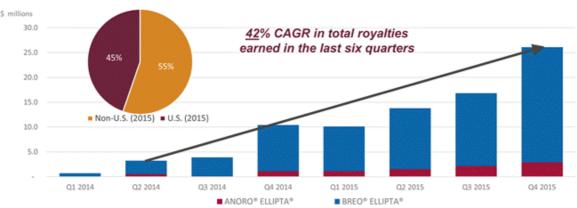
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# **Quarterly Royalties Earned**



- RELVAR®/BREO® ELLIPTA®
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# **Significant Future Growth Opportunity**

# Salford Lung Studies: Innovative clinical studies designed to evaluate RELVAR® ELLIPTA® when used in patients with COPD and asthma in a real world setting, first half 2016 Asthma indication in the U.S. approved by FDA April 30, 2015 Commercial launch in May 2015, Asthma DTC Initiated in Q4 2015 Continued Product Launches / Enhanced Launch Activities / Improved Patient Access

BREO<sup>®</sup> ELLIPTA® FDA Approved for COPD and Authma in adults and ANDRO® ELLIPTA® FDA Approved for ADDRO® ELLIPTA® and ANDRO® ELLIPTA® and ANDRO

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# **Corporate Priorities**

### **Highly Focused Strategy & Execution**

- Maximizing value of GSK partnered assets
  - BREO Asthma DTC campaign launched in Q4 2015
  - BREO TRx out-performing LABA/ICS market since Asthma launch
  - ANORO Weekly TRx grew by more than 2.6x since beginning of 2015
- Maintaining a low overall cost structure
  - Quarterly net profit of \$4.3 million in Q4 2015
  - Positive and growing cash from operations in 2015
  - 2016 Opex guidance of \$18-20 million (bef. stock comp.)
- Reduce overall corporate cost of capital & long term tax rate
  - Evaluating optimization of corporate structure (e.g. inversion, partnership structures, others)
- · Provide capital returns to investors
  - Repurchased \$37.3 million of stock from October 2015 to January 2016
- Enhance terminal value and build recurring revenue business



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## **RELVAR®/BREO® ELLIPTA®** Important Safety Information (U.S.)

Long-acting beta2-derivereign agonists (LABA), such as vilantered, increase the risk of asthma-related death. A placebo-controlled frial with another LABA (salmetered) showed an increase in asthma-related deaths. This finding with salmetered is considered a class effect of all LABA. Currently available data are inadequate to determine whether concurrent use of inhaled conticosteroids (CS) or other long-term asthma certain data in increased risk of asthma-related death from LABA. Available data from controlled clinical risks august. When treating pasterities with asthma, only prescribe file the Eligitat for patients with asthma, only prescribe file the Eligitat for patients and a single controlled clinical risks are control as of the exemption o

Breo Ellipta is contraindicated for primary treatment of status asthmaticus or other acute episodes of COPD or asthma where intensive measures are required and in patients with severe hypersensitivity to milk proteins or who have demonstrated hy flucioscore furnate, vitantered, or any of the excipients.

Brea Ellipta should not be initiated in patients during rapidity deteriorating or potentially life-threatening episodes of COPO or asthma, or used for the relief of acute symptoms, i.e., as rescue therapy for the treatment of acute episodes of bronchospasm. Acute symmotions is should be treated with an initiated, before such sphericacting better, depoints.

Oropharyngeal candidiasis has occurred in patients treated with Breo Ellipta. Patients should be advised to rinse their mouth with water without swallowing after inhalation to help reduce this risk

An increase in the incidence of preumonia has been observed in subjects with COPD receiving the fluidascene fundate/vilanterol combination, including Bree Ellipta 100 mog/25 mog, in clinical trials. There was also an increased incidence of pneumonias resulting in hospitalisation, in some incidences these preumonia events were faint as well-as were faint as a subject to the combination of the preumonial and the combination of th

Patients who use corticosteroids are at risk for potential worsening of existing tuberoulosis; fungal, bacterial, viral, or parasitio infections; or ocular herpes simplex. A more serious or even fatal course of chickerpox or measles may occur in susceptible patients

Particular care is needed for patients who have been transferred from systemically active corticosteroids to inhaled corticosteroids because deaths due to adrenal insufficiency have occurred in patients with asthma during and after transfer from systemic corticosteroids to less systemically available inhaled corticosteroids.

Hypercorticism and advenal suppression may occur with very high dosages or at the regular dosage of inhaled corticosteroids in susceptible individuals

Caution should be exercised when considering the coadministration of Breo Ellipta with long-term ketoconazole and other known strong CYP3A4 inhibitors because increased systemic corticosteroid and cardiovascular adverse effects may occur

Breo Ellipta can produce paradoxical bronchospasm which may be life-threatening.

Vilanterol, the LABA in Breo Ellipta, can produce clinically significant cardiovascular effects in some patients as measured by increase.

Breo Ellipta should be used with caution in patients with convulsive disorders, thyrotoxicosis, diabetes mellitus, ketoacidosis, and in patients who are unusually responsive to sympathon

Beta-adrenergic agonist medicines may produce significant hypokalemia in some patients. Beta-adrenergic agonist medicines may produce transient hyperplycemia in some patients.

Orally inhaled corticosteroids may cause a reduction in growth velocity when administered in children and adolescents.

For COPD, the most common adverse reactions (x2% and more common than in placebo) reported in two 6-month clinical trials with Breo Ellipta 100/25 (and placebo) were nasopharyngilis, 9% (8%); upper respiratory tract infection, 7% (3%); headache, 7% (5%); and oral candidiasis, 5% (2%). In addition to the reactions exported in the 6-month studies, adverse reactions occurring in 25% of the subjects treated with Breo Ellipta 100/25 in two 1-year studies included back pain, preumonia, bronchills, sinusitis, cough, oropharyngesi pain, artheriza, pharyngilis, and gyretia.



# ANORO® ELLIPTA® Important Safety Information (U.S.)

tion for Anoro Ellipta. Please consult the full Prescribing Information for all the labeled safety information for Anoro Ellipta.

Anoro Ellipta is contraindicated in patients with severe hypersensitivity to milk proteins or who have demonstrated hypersensitivity to either uneclidinium, vitanterol, or any of the other incredients.

Anoro Elipta should not be used more often than recommended, at higher doses than recommended, or in conjunction with additional medicine containing a LABA, as an overdose may result

As with other inhaled medicines, Anoro Ellipta can produce paradoxical bronchospasm, which may be life-threatening

Anoro Ellipta should be used with caution in patients with cardiovascular disorders, especially coronary insufficiency, cardiac arrhythmias, and hypert

Anoro Ellipta should be used with caution in patients with narrow-angle glaucoma. Instruct patients to contact a physician immediately should any signs or symptoms of narrow-angle glaucoma occur.

Anoro Ellipta should be used with caution in patients with urinary retention, especially in patients with prostatic hyperplasia or bladder neck obstruction. Instruct patients to contact a physician immediately should any signs or symptoms of urinary re

Reta adveneroic apprist medicines may produce significant hypokalemia and transient hyperstycemia in some nations

The most common adverse reactions (incidence ±1% and more common than placebo) reported in four 6-month clinical trials with Anore Ellipta (and placebo) were pharyngitis, 2% (<1%); sinusitis 1% (<1%); sinusitis 1% (<1%); sinusitis 1% (<1%); cover respiratory tract infection, 2% (<1%); cover

Use of beta2-agonists, such as vilanterol should be administered with extreme caution to patients being treated with monoamine oxidase inhibitors, tricyclic antidepressants, or drugs known to prolong the QTc interval or within 2 weeks of discontinuation of such agents because the effect of admensing agonists on the cardiovascular system may be potentiated.

