# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

**FORM 10-Q** 

(Mark One)

## ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2022

OR

#### □ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

**Commission File Number: 000-30319** 

to

INNOVIVA, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

94-3265960 (I.R.S. Employer Identification No.)

1350 Old Bayshore Highway Suite 400 Burlingame, CA 94010

(Address of Principal Executive Offices)

(650) 238-9600

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	INVA	The NASDAQ Global Select Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Act.

Accelerated filer □	Large accelerated filer ⊠
Smaller reporting company $\Box$	Non-accelerated filer $\Box$
Emerging growth company $\Box$	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes 🗆 No 🗵

The number of shares of registrant's common stock outstanding on July 15, 2022 was 69,705,967.

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# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

# INNOVIVA, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except per share data)

		June 30, 2022	December 31, 2021		
		(unaudited)	*		
Assets					
Current assets:					
Cash and cash equivalents	\$	1	\$ 201,52		
Related party receivables from collaborative arrangements		111,676	110,71		
Prepaid expenses		3,953	1,36		
Other current assets		1,119	7		
Total current assets		400,328	313,67		
Property and equipment, net		176	12		
Equity and long-term investments		494,097	483,84		
Capitalized fees paid to a related party, net		104,518	111,43		
Right-of-use assets		3,545	9'		
Goodwill		5,544	_		
Intangible assets		105,000	_		
Deferred tax assets, net		23,274	17,32		
Other assets		1,157	1		
Total assets	\$	1,137,639	\$ 926,393		
Liabilities and Stockholders' Equity					
Current liabilities:					
Accounts payable	\$	4,323	\$ 2'		
Accrued personnel-related expenses	¢	3,871	ء 619		
Accrued interest payable		4,498	4,152		
Convertible subordinated notes due 2023,		4,490	4,15.		
net of issuance costs		96,072			
Other accrued liabilities		17,144	1.00		
Total current liabilities		125,908	5,80		
Long-term debt, net of discount and issuance costs		443,178	394,65		
Lease liabilities, long-term		3,091	594,05.		
		5,091	_		
Commitments and contingencies (Note 10)					
Stockholders' equity: Preferred stock: \$0.01 par value, 230 shares authorized,					
no shares issued and outstanding		_	_		
Common stock: \$0.01 par value, 200,000 shares authorized,					
69,706 and 69,566 issued and outstanding as of June 30, 2022 and December 31, 2021 respectively		697	69		
Treasury stock: at cost, 32,005 shares at June 30, 2022					
and December 31, 2021, respectively		(393,829)	(393,82		
Additional paid-in capital		1,183,667	1,264,024		
Accumulated deficit		(402,198)	(456,14		
Total Innoviva stockholders' equity		388,337	414,74		
Noncontrolling interest		177,125	111,192		
Total stockholders' equity		565,462	525,93		
Total liabilities and stockholders' equity	\$		\$ 926,39		
	1. 1. 1. 1. C	1,107,007	¢ ,20,39		

\* Consolidated balance sheet as of December 31, 2021 has been derived from audited consolidated financial statements.

See accompanying notes to condensed consolidated financial statements.

# INNOVIVA, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

	Three Months Ended June 30,				Six Months Er	nded J	June 30,
	2022		2021		2022		2021
Royalty revenue from a related party, net of amortization of capitalized fees paid to a related party of \$3,456 in the three months ended June 30, 2022 and 2021, and \$6,912 in the six months ended June 30, 2022 and 2021 Operating expenses:	\$ 108,220	\$	100,806	\$	198,279	\$	186,324
Research and development	13,884		38		19,722		87
General and administrative	11,782		4,228		18,274		10,214
Total operating expenses	 25,666		4,266		37,996		10,301
Income from operations	 82,554		96,540		160,283		176,023
Interest and dividend income	724		20		1,046		50
Other expense, net	(528)		(951)		(778)		(1,384)
Interest expense	(3,655)		(4,745)		(6,665)		(9,439)
Loss on debt extinguishment			—		(20,662)		_
Changes in fair values of equity and long-term investments, net	 (58,600)		45,315		(68,011)		100,360
Income before income taxes	20,495		136,179		65,213		265,610
Income tax expense (benefit), net	 (876)		25,333		5,984		45,069
Net income	21,371		110,846		59,229		220,541
Net income attributable to noncontrolling interest	 20,432		21,898		42,517		37,470
Net income attributable to Innoviva stockholders	\$ 939	\$	88,948	\$	16,712	\$	183,071
Basic net income per share attributable to Innoviva stockholders	\$ 0.01	\$	1.01	\$	0.24	\$	1.93
Diluted net income per share attributable to Innoviva stockholders	\$ 0.05	\$	0.90	\$	0.24	\$	1.73
Shares used to compute Innoviva basic and diluted net income per share:							
Shares used to compute basic net income per share	69,643		88,423		69,594		94,858
Shares used to compute diluted net income per share	 95,653		100,639		94,692		107,096

See accompanying notes to condensed consolidated financial statements.

# INNOVIVA, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands) (Unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,			
	 2022 2021				2022	2021		
Net income	\$ 21,371	\$	110,846	\$	59,229	\$	220,541	
Comprehensive income	 21,371		110,846		59,229		220,541	
Comprehensive income attributable to noncontrolling interest	20,432		21,898		42,517		37,470	
Comprehensive income attributable to Innoviva stockholders	\$ 939	\$	88,948	\$	16,712	\$	183,071	

See accompanying notes to condensed consolidated financial statements.

# INNOVIVA, INC. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(In thousands) (Unaudited)

						Six Mo	nths Ended June 3	60, 2022			
		ion Stock		Additional Paid-In	Accumu Oth Comprel	er	Accumulated	Treasury Stock		Noncontrolling	Total Stockholders'
	Shares	Amo	unt	Capital	Income	(Loss)	Deficit	Shares	Amount	Interest	Equity
Balance as of December 31, 2021	69,56 6	\$	696	\$ 1,264,024	\$	_	\$ (456,148)	32,00 5	\$ (393,829)	\$ 111,192	\$ 525,935
Cumulative adjustment due to adoption of ASU 2020-06	_		_	(65,361)		_	37,238	_	_	_	(28,123)
Distributions to noncontrolling interest	_			_		_	_	_	_	(6,507)	(6,507)
Fair value of noncontrolling interest in a consolidated variable interest entity	_		_	_		_	_	_	_	38,471	38,471
Exercise of stock options, and issuance of common stock units and stock awards, net of repurchase of shares to satisfy tax withholding	28		_	214		_	_		_	_	214
Stock-based compensation				620				_	_	334	954
Capped call options associated with convertible senior notes due 2028	_			(16,585)				_			(16,585)
Net income			_	(10,000)			15,773		_	22,085	37,858
Balance as of March 31, 2022	69,59 4	\$	696	\$ 1,182,912	\$		\$ (403,137)	32,00	\$ (393,829)		\$ 552,217
Distributions to noncontrolling interest			_			_	_	_		(9,545)	(9,545)
Equity activity of noncontrolling interest in a consolidated variable interest entity	_		_	_		_	_	_	_	(2)	(2)
Exercise of stock options, and issuance of common stock units and stock awards, net of repurchase of shares to satisfy tax withholding	112		1	67		_				_	68
Conversion of convertible subordinated notes due 2023	_		_	3			_	_	_	_	3
Stock-based compensation				685		_		_	_	665	1,350
Net income	_					_	939			20,432	21,371
Balance as of June 30, 2022	69,70 6	\$	697	\$ 1,183,667	\$		\$ (402,198)	32,00 5	\$ (393,829)	\$ 177,125	\$ 565,462

				Six Mo	nths Ended June 3	0, 2021			
	Common	n Stock Amount	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Accumulated Deficit	Treasu	ury Stock Amount	Noncontrolling Interest	Total Stockholders' Equity
Balance as of December 31, 2020	101,39 2	\$ 1,014	\$ 1,260,900	\$ _	\$ (722,002)		<u></u> \$	\$ 67,925	\$ 607,837
Distributions to noncontrolling interest	_	_	_	_	_	_		(21,285)	(21,285)
Equity activity of noncontrolling interest from a consolidated variable interest entity	_	_	_	_	_	_	_	8	8
Exercise of stock options, and issuance of common stock units and stock awards, net of repurchase of shares to satisfy tax withholding	16		(25)	_	_				(25)
Stock-based compensation	_		451				_		451
Net income	_	_		_	94,123	_	_	15,572	109,695
Balance as of March 31, 2021	101,40 8	\$ 1,014	\$ 1,261,326	\$ _	\$ (627,879)		\$	\$ 62,220	\$ 696,681
Distributions to noncontrolling interest		_		_	_	_		(20,161)	(20,161)
Equity activity of noncontrolling interest from a consolidated variable interest entity	_	_	_	_	_	_	_	8	8
Exercise of stock options, and issuance of common stock units and stock awards, net of repurchase of shares to									
satisfy tax withholding	92	1	49	—	_	_	—	—	50
Repurchase of common stock	(32,00 5)	(320)	_	_	_	32,00 5	(393,829)	_	(394,149)
Stock-based compensation	_	_	470	_		_	_		470
Net income					88,948			21,898	110,846
Balance as of June 30, 2021	69,495	\$ 695	\$ 1,261,845	<u>\$                                    </u>	\$ (538,931)	32,00 \$5	\$(393,829)	\$ 63,965	\$ 393,745

See accompanying notes to condensed consolidated financial statements.

# INNOVIVA, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(In thousands) (Unaudited)

				ie 30,
		2022		2021
Cash flows from operating activities	•		*	
Net income	\$	59,229	\$	220,541
Adjustments to reconcile net income to net cash provided by operating activities:				
Deferred income tax		5,984		45,069
Depreciation and amortization		7,092		6,918
Stock-based compensation		2,304		921
Amortization of debt discount and issuance costs		931		4,472
Changes in fair values of equity and long-term investments, net		68,011		(99,046
Loss on extinguishment of debt		20,662		_
Other		857		16
Changes in operating assets and liabilities:				
Receivables from collaborative arrangements		(965)		(10,331)
Prepaid expenses		2,968		578
Other assets, current		910		328
Other assets, non-current		(844)		
Accounts payable		2,713		(36)
Accrued personnel-related expenses and other accrued liabilities		6,939		(709
Accrued interest payable		346		(, **
Net cash provided by operating activities		177,137		168,721
Cash flows from investing activities		177,157		100,721
Purchases of equity and long-term investments		(58,726)		(46,373)
Purchases of equity investments managed by ISP Fund LP		(38,026)		(142,636)
Sales of equity investments managed by ISP Fund LP		24,281		18,545
Purchase and sales of other investments managed by ISP Fund LP, net		(96,255)		234,091
Purchases of property and equipment		(22)		
Cash acquired through the consolidation of Entasis Therapeutics Holdings, Inc.		23,070		
Net cash provided by (used in) investing activities		(145,678)		63,627
Cash flows from financing activities				
Distributions to noncontrolling interest		(16,054)		(41,446)
Repurchase of common stock		—		(394,149)
Repurchase of shares to satisfy tax withholding		(59)		(35)
Proceeds from issuances of common stock, net		341		60
Payment for repurchase of convertible subordinated notes due 2023		(165,131)		_
Purchases of capped call options associated with convertible senior notes due 2028		(21,037)		_
Proceeds from issuance of convertible senior notes due 2028, net of issuance costs		252,536		
Net cash provided by (used in) financing activities		50,596		(435,570)
Net increase (decrease) in cash and cash equivalents		82,055		(203,222)
Cash and cash equivalents at beginning of period		201,525		246,487
Cash and cash equivalents at end of period	\$	283,580	\$	43,265
Supplemental disclosure of cash flow information:	Ψ	200,000	φ	13,200
Cash paid for interest	\$	5,411	\$	4,967
Supplemental disclosure of non-cash investing and financing activities	ψ	5,711	Ψ	ч,707
Adoption of ASU 2020-06	\$	28 122	\$	
Right-of-use asset obtained through the consolidation of	Φ	28,123	φ	_
Entasis Therapeutics Holdings, Inc.	\$	3,289	\$	
Zamolo metapouno metango, met	Ψ	5,207	Ψ	

See accompanying notes to condensed consolidated financial statements.

#### INNOVIVA, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

# 1. Description of Operations and Summary of Significant Accounting Policies

# **Description of Operations**

Innoviva Inc. (referred to as "Innoviva", the "Company", or "we" and other similar pronouns) is a company with a portfolio of royalties and other healthcare assets. Our royalty portfolio contains respiratory assets partnered with Glaxo Group Limited ("GSK"), including RELVAR®/BREO® ELLIPTA<sup>®</sup> (fluticasone furoate/ vilanterol, "FF/VI"), ANORO<sup>®</sup> ELLIPTA<sup>®</sup> (umeclidinium bromide/ vilanterol, "UMEC/VI") and TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> (the combination FF/UMEC/VI). Under the Long-Acting Beta2 Agonist ("LABA") Collaboration Agreement. Innoviva is entitled to receive rovalties from GSK on sales of RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> as follows: 15% on the first \$3.0 billion of annual global net sales and 5% for all annual global net sales above \$3.0 billion; and royalties from the sales of ANORO® ELLIPTA®, which tier upward at a range from 6.5% to 10%. Innoviva is also entitled to 15% of royalty payments made by GSK under its agreements originally entered into with us, and since assigned to Theravance Respiratory Company, LLC ("TRC"), including TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> and any other product or combination of products that may be discovered or developed in the future under the LABA Collaboration Agreement and the Strategic Alliance Agreement with GSK (referred to herein as the "GSK Agreements"), which have been assigned to TRC other than RELVAR®/BREO® ELLIPTA® and ANORO® ELLIPTA®.

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim financial information. Accordingly, they do not include all of the information and notes required by US GAAP for complete financial statements. In our opinion, the unaudited condensed consolidated financial statements have been prepared on the same basis as audited consolidated financial statements and include all adjustments, consisting of only normal recurring adjustments, necessary for the fair presentation of our financial position, results of operations, comprehensive income and cash flows. The interim results are not necessarily indicative of the results of operations to be expected for the year ending December 31, 2022 or any other period.

The accompanying unaudited condensed consolidated financial statements include the accounts of Innoviva, our wholly-owned subsidiaries and certain variable interest entities for which we are the primary beneficiary. All intercompany balances and transactions have been eliminated in consolidation. For consolidated entities where we own or are exposed to less than 100% of the economics, we record net income attributable to noncontrolling interest in our unaudited condensed consolidated statements of income equal to the percentage of the economic or ownership interest retained in such entities by the respective noncontrolling parties. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2021 filed with the Securities and Exchange Commission ("SEC") on February 28, 2022, and as amended on March 17, 2022 ("2021 Form 10-K").

# **Prior Period Immaterial Correction**

Subsequent to the issuance of the unaudited condensed consolidated financial statements for the three and six months ended June 30, 2021, the Company identified that (i) purchases of equity investments managed by ISP Fund LP for \$142.6 million, (ii) sales of equity investments managed by ISP Fund LP for \$18.5 million, and (iii) purchase and sales of other investments managed by ISP Fund LP, net for \$234.1 million were incorrectly netted in the unaudited condensed consolidated statement of cash flows within the distribution of equity and long-term investments line item. The Company has corrected the presentation in the accompanying unaudited condensed consolidated statement of cash flows for the six months ended June 30, 2021 from amounts previously reported to present such line items separately. The correction did not impact total cash flows from investing activities or the unaudited condensed consolidated balance sheet, statement of income, or statement of comprehensive income. Management assessed the correction on a quantitative and qualitative basis and determined that it is immaterial to the prior period unaudited condensed consolidated financial statements.

## Use of Management's Estimates

The preparation of unaudited condensed consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the amounts reported in the unaudited condensed consolidated financial statements and accompanying notes. Actual results could differ materially from those estimates. Management evaluates its significant accounting policies and estimates on an ongoing basis. We base our estimates on historical experience and other relevant assumptions that we believe to be reasonable under the circumstances. These estimates also form the basis for making judgments about the carrying values of assets and liabilities when these values are not readily apparent from other sources.

# Certain Risks and Concentrations

Our financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents, marketable securities, equity and long-term investments. Although we deposit our cash with multiple financial institutions, our deposits, at times, may exceed federally insured limits.

#### Segment Reporting

We operate in a single segment, which is to provide capital return to stockholders by maximizing the potential value of our respiratory assets partnered with GSK. Revenues are generated from our collaborative arrangements and royalty payments from GSK, located in Great Britain. Our facilities are located within the United States.

#### Variable Interest Entities

We evaluate our ownership, contractual and other interest in entities to determine if they are a variable interest entity ("VIE"). We evaluate whether we have a variable interest in those entities and the nature and extent of those interests. Based on our evaluation, if we determine we are the primary beneficiary of a VIE, we consolidate the entity in our financial statements.

## **Equity and Long-Term Investments**

We invest from time to time in equity and debt securities of private or public companies. If we determine that we have control over these companies under either voting or VIE models, we include them in our unaudited condensed consolidated financial statements. If we determine that we do not have control over these companies under either voting or VIE models, we then determine if we have an ability to exercise significant influence via voting interests, board representation or other business relationships.

We may account for the investments where we exercise significant influence using either an equity method of accounting or at fair value by electing the fair value option under Accounting Standards Codification ("ASC") Topic 825, *Financial Instruments*. If the fair value option is applied to an investment that would otherwise be accounted for under the equity method, we apply it to all our financial interests in the same entity (equity and debt, including guarantees) that are eligible items. All gains and losses from fair value changes, unrealized and realized, are presented as changes in fair values of equity and long-term investments, net on the unaudited condensed consolidated statements of income.

If we conclude that we do not have an ability to exercise significant influence over an investee, we may elect to account for the security without a readily determinable fair value using the measurement alternative under ASC Topic 321, *Investments - Equity Securities*. This measurement alternative allows us to measure the equity investment at its cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer.

We also invest in ISP Fund LP, which investments consist of money market funds and equity securities in the healthcare, pharmaceutical and biotechnology industries. Pursuant to the Partnership Agreement entered in December 2020, we became a limited partner of this partnership, and our contributions are subject to a 36-month lock-up period which restriction prevents us from having control and access to the contributions and related investments. These investments are classified as long-term investments on the unaudited condensed consolidated balance sheets.

#### **Revenue Recognition**

Revenue is recognized when our customer obtains control of promised goods or services, in an amount that reflects the consideration which we expect to receive in exchange for those goods or services. Revenue is recognized through a five-step process: (i) identify the contract with the customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price for the contract; (iv) allocate the transaction price to the performance obligations in the contract; and (v) recognize revenue as a performance obligation is satisfied.

We recognize the royalty revenue on net sales of products with respect to which we have contractual royalty rights in the period in which the royalties are earned. The net sales reports provided by our partner are based on its methodology and assumptions to estimate rebates and returns, which it monitors and adjusts regularly in light of contractual and legal obligations, historical trends, past experience and projected market conditions. Our partner may make significant adjustments to its sales based on actual results recorded, which could cause our royalty revenue to fluctuate. We have the ability to conduct periodic royalty audits to evaluate the information provided by our partner. Royalties are recognized net of amortization of capitalized fees associated with any approval and launch milestone payments made to GSK.

#### **Research and Development Costs**

Research and development costs are expensed in the period that services are rendered or goods are received. Research and development costs consist of salaries and benefits, laboratory supplies and facility costs, as well as fees paid to third parties that conduct certain research and development activities on behalf of the Company's consolidated variable interest entity, net of certain external research and development costs reimbursed under the collaboration arrangements of the Company's consolidated variable interest entity. Non-refundable pre-payments for goods or services that will be used or rendered for future research and development activities are deferred. The Company's consolidated variable interest entity also utilizes significant judgment and estimates to record accruals for estimated ongoing research costs based on the progress of the studies.

#### Goodwill and Intangible Assets

Goodwill is recognized as the excess of the purchase price of an acquired entity over the fair value of amount assigned to assets acquired and liabilities assumed in a business combination. Goodwill and intangible assets with indefinite lives is subject to impairment testing at least annually and will be tested for impairment between annual tests if a triggering event occurs, such as changes due to circumstances that would indicate an impairment of the carrying value. Significant judgments are involved in determining if an indicator of impairment has occurred. Intangible assets with definite lives are amortized on a straight-line basis over the remaining useful life of the intangible asset.

## **Operating Leases**

We account for our leases in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 842, "Leases" ("ASC 842"). Right-of-use assets represent our right to use an underlying asset over the lease term and include any lease payments made prior to the lease commencement date and are reduced by lease incentives. Lease liabilities represent the present value of the total lease payments over the lease term, calculated using an estimated incremental borrowing rate. Lease expense is recognized on a straight-line basis over the expected lease term.

#### Accounting Pronouncement Adopted by the Company

In August 2020, the FASB issued ASU 2020-06, *Debt-Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging-Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity*, which is intended to simplify the accounting for convertible instruments by removing certain separation models in Subtopic 470-20 for convertible instruments. Consequently, a convertible debt instrument will be accounted for as a single liability measured at its amortized cost, as long as no other features require bifurcation and recognition as derivatives. The new standard also requires the if-converted method to be used to calculate diluted earnings per share ("EPS") for convertible instruments.

Effective January 1, 2022, we adopted the new standard using the modified retrospective approach and assessed the effect of this adoption on the accounting for our outstanding convertible notes. The effect of the adoption on our 2025 Notes (as defined below) resulted in a decrease to the opening balance of accumulated deficit of \$37.2 million, a reduction to additional paid-in capital of \$65.4 million, an increase to the balance of the notes by an aggregate amount of \$35.6 million, and an increase to deferred tax assets of \$7.4 million. The dilutive EPS of our 2025 Notes will be computed under the if-converted method going forward. There was no financial impact from the implementation of the standard for our 2023 Notes (as defined below). Refer to Note 8, "Debt" for more information.

#### 2. Net Income Per Share

Basic net income per share attributable to Innoviva stockholders is computed by dividing net income attributable to Innoviva stockholders by the weighted-average number of shares of common stock outstanding. Diluted net income per share attributable to Innoviva stockholders is computed by dividing net income attributable to Innoviva stockholders by the weighted-average number of shares of common stock and dilutive potential common stock equivalents include the assumed exercise, vesting and issuance of employee stock awards using the treasury stock method, as well as common stock issuable upon assumed conversion of our convertible subordinated notes due 2023 (the "2023 Notes"), our convertible senior notes due 2025 (the "2025 Notes") and our convertible senior notes due 2028 (the "2028 Notes") using the if-converted method.

Our convertible senior notes due 2025 (the "2025 Notes") are convertible, based on the applicable conversion rate, into cash, shares of our common stock or a combination thereof, at our election. Our current intent is to settle the principal amount of the 2025 Notes in cash upon conversion. The impact of the assumed conversion premium to diluted net income per share was historically computed using the treasury stock method. As the average market price per share of our common stock as reported on The Nasdaq Global Select Market was lower than the initial conversion price of \$17.26 per share, there was no dilutive effect of the assumed conversion premium for the three and six months ended June 30, 2021. The dilutive EPS of the notes was approximately \$0.01 and \$0.03 per share, respectively, using the if-converted method for the three and six months ended June 30, 2022 as a result of the adoption of ASU 2020-06.

The following table shows the computation of basic and diluted net income per share for the three and six months ended June 30, 2022 and 2021:

	Three Months Ended June 30,					Six Months <b>F</b>	nded	June 30,
(In thousands except per share data)		2022		2021		2022		2021
Numerator:								
Net income attributable to Innoviva stockholders, basic	\$	939	\$	88,948	\$	16,712	\$	183,071
Add: interest expense on 2023 Notes		570		1,163		1,591		2,367
Add: interest expense on 2025 Notes		1,375				2,539		—
Add: interest expense on 2028 Notes		1,709				2,093		
Net income attributable to Innoviva stockholders, diluted	\$	4,593	\$	90,111	\$	22,935	\$	185,438
Denominator:								
Weighted-average shares used to compute basic net income per share attributable to Innoviva stockholders		69,643		88,423		69,594		94,858
Dilutive effect of 2023 Notes		4,866		12,189		7,511		12,189
Dilutive effect of 2025 Notes		11,150		_		11,150		_
Dilutive effect of 2028 Notes		9,955		_		6,360		_
Dilutive effect of options and awards granted under equity incentive plan and employee stock purchase plan		39		27		77		49
Weighted-average shares used to compute diluted net income per share attributable to Innoviva stockholders		95,653		100,639		94,692		107,096
Net income per share attributable to Innoviva stockholders								
Basic	\$	0.01	\$	1.01	\$	0.24	\$	1.93
Diluted	\$	0.05	\$	0.90	\$	0.24	\$	1.73



# Anti-Dilutive Securities

The following common stock equivalents were not included in the computation of diluted net income per share because their effect was antidilutive for the periods presented:

	Three Months End	led June 30,	Six Months Ende	ed June 30,
(In thousands)	2022	2021	2022	2021
Outstanding options and awards granted under equity incentive				
plan and employee stock purchase plan	642	1,093	514	1,126

#### 3. Revenue Recognition and Collaborative Arrangements

We recognize royalty revenue on net sales of products with respect to which we have contractual royalty rights in the period in which the royalties are earned. Royalties, which may include adjustments of estimates of net sales in prior periods, are recognized net of amortization of capitalized fees associated with any approval and launch milestone payments made to GSK.

#### Net Revenue from Collaborative Arrangements

Net revenue recognized under our GSK Agreements was as follows:

	Three Months Ended June 30,					Six Months Ended June 30,			
(In thousands)	2022		2021		2022			2021	
Royalties from a related party - RELVAR/BREO	\$	59,326	\$	65,916	\$	115,090	\$	122,306	
Royalties from a related party - ANORO		9,630		11,960		18,072		22,460	
Royalties from a related party - TRELEGY		42,720		26,386		72,029		48,470	
Total royalties from a related party		111,676		104,262		205,191		193,236	
Less: amortization of capitalized fees paid to a related party Royalty revenue from GSK	\$	(3,456) 108,220	\$	(3,456) 100,806	\$	(6,912) 198,279	\$	(6,912) 186,324	

# 4. Consolidated Entities

We consolidate the financial results of Theravance Respiratory Company, LLC ("TRC") and Entasis Therapeutics Holdings, Inc. ("Entasis"), which we have determined to be VIEs. As we have the power to direct the economically significant activities of these entities and the obligation to absorb losses of, or the right to receive benefits from them, we are the primary beneficiary of the entities. We also consolidate the financial results of ISP Fund LP (the "Partnership"), which is our partnership with Sarissa Capital Management LP ("Sarissa Capital"), as we have determined that the Partnership is a VIE and we are its primary beneficiary.

# Theravance Respiratory Company, LLC

We held 15% of the economic interest of TRC as of June 30, 2022 and December 31, 2021. The primary source of revenue for TRC is the royalties generated from the net sales of TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> by GSK. As of June 30, 2022, TRC held equity and long-term investments in InCarda Therapeutics, Inc. ("InCarda"), ImaginAb, Inc. ("ImaginAb"), Gate Neurosciences, Inc. ("Gate") and Nanolive SA ("Nanolive"). Refer to Note 5, "Financial Instruments and Fair Value Measurements," for more information.

# The summarized financial information for TRC is presented as follows:

# Balance sheets

(In thousands)	June 30, 2022	December 31, 2021		
Assets				
Cash and cash equivalents	\$ 89,806	\$	50,713	
Receivables from collaborative arrangements	42,720		42,492	
Prepaid expenses and other current assets	85		71	
Equity and long-term investments	42,536		37,695	
Total assets	\$ 175,147	\$	130,971	
Liabilities and LLC Members' Equity				
Current liabilities	\$ 493	\$	252	
LLC members' equity	174,654		130,719	
Total liabilities and LLC members' equity	\$ 175,147	\$	130,971	

#### Income statements

	Three Months Ended June 30,			Six Months Ended June 30,				
(In thousands)	2022 2021		2021	2022			2021	
Royalty revenue from a related party	\$	42,720	\$	26,386	\$	72,029	\$	48,470
Operating expenses		139		336		337		3,617
Income from operations		42,581		26,050		71,692		44,853
Other income, net		10				10		—
Income tax expense, net						1		—
Changes in fair values of equity and long-term								
investments		(9,313)		(254)		(8,884)		(737)
Net income	\$	33,278	\$	25,796	\$	62,819	\$	44,116

# Entasis Therapeutics Holdings, Inc.

We started investing in Entasis in 2020 as part of our capital allocation strategy of deploying cash generated from royalty income and investing in different life sciences companies. Entasis is a clinical-stage biotechnology company focused on the discovery and development of novel antibacterial products. During the second quarter of 2020, we purchased 14,000,000 shares of common stock as well as warrants to purchase 14,000,000 additional shares of common stock of Entasis for approximately \$35.0 million in cash. During the third quarter of 2020, we purchased 4,672,897 shares of Entasis common stock as well as warrants to purchase 4,672,897 additional shares of its common stock for approximately \$12.5 million in cash. Effective in June 2020, after certain conditions were met with respect to the sales of Entasis equity shares, Innoviva has a right to designate two members to Entasis' board. During the second quarter of 2021, Innoviva's wholly owned subsidiary, Innoviva Strategic Opportunities, LLC ("ISO") entered into a securities purchase agreement with Entasis to acquire 10,000,000 shares of Entasis common stock and warrants to purchase 10,000,000 additional shares of Entasis common stock for approximately \$20.0 million.

The fair value of Entasis' common stock is measured based on its closing market price at each balance sheet date. The warrants have an exercise price of \$2.50 per share and \$2.675 per share for those warrants acquired in the second and third quarter of 2020, respectively. The warrants acquired in the second quarter of 2021 have an exercise price of \$2.00 per share. All of the warrants are exercisable immediately within five years from the issuance date of the warrants and include a cashless exercise option. We use the Black-Scholes-Merton pricing model to estimate the fair value of these warrants.



On February 17, 2022, ISO entered into a securities purchase agreement with Entasis pursuant to which ISO purchased a convertible promissory note for a total purchase price of \$15.0 million. The note bears an annual interest rate of 0.59% and will mature and become payable on August 18, 2022 unless it is converted at a conversion price of \$1.48 before the maturity date. The financing is expected to support Entasis' product development and operations into August 2022. With this financing, we determined that we have both (i) the power to direct the economically significant activities of Entasis and (ii) the obligation to absorb the losses, or the right to receive the benefits, that could potentially be significant to Entasis and therefore, we are the primary beneficiary of Entasis. Accordingly, we consolidated Entasis' financial position and results of operations effective on February 17, 2022. Our equity ownership interest remained at 59.9% as of February 17, 2022, and the fair values of our holdings of Entasis common stock and warrants were remeasured and estimated at \$64.5 million and \$31.4 million, respectively. The remeasurement resulted in a \$7.7 million loss which was included in changes in fair values of equity and long-term investments, net on the unaudited condensed consolidated statement of income for the six months ended June 30, 2022.

The fair values assigned to assets acquired and liabilities assumed are based on management's best estimates and assumptions as of the reporting date. The Company has completed a preliminary valuation and expects to finalize it as soon as practical, but no later than one year from the acquisition date. The purchase accounting for this transaction is not yet finalized.

The following table summarizes the preliminary allocation of the fair values assigned to the assets acquired and liabilities assumed as of the date of the consolidation:

(In thousands)	Febr	ruary 17, 2022
Cash and cash equivalents	\$	23,070
Prepaid expenses		5,554
Other current assets		1,959
Property and equipment, net		185
Right-of-use assets		527
Goodwill		5,544
Intangible assets		105,000
Other assets		302
Total assets acquired	\$	142,141
Accounts payable	\$	1,583
Accrued personnel-related expenses		1,057
Other current liabilities		5,096
Total liabilities assumed	\$	7,736
Total assets acquired, net	\$	134,405

Entasis' assets can only be used to settle its obligations. The following table provides the assets and liabilities of Entasis:

(In thousands)	June 30, 2022	
Assets		
Current assets:		
Cash and cash equivalents	\$	22,408
Prepaid expenses		3,177
Other current assets		1,035
Total current assets		26,620
Property and equipment, net		171
Right-of-use assets		3,503
Goodwill		5,544
Intangible assets	1	05,000
Other assets		1,147
Total assets	\$ 1	41,985
Liabilities		
Current liabilities:		
Accounts payable	\$	4,025
Accrued personnel-related expenses		3,385
Other accrued liabilities		8,195
Total current liabilities		15,605
Lease liabilities, long-term		3,091
Total liabilities	\$	18,696

As a result of the consolidation, we recognized a non-controlling interest of \$38.5 million as of February 17, 2022. Our unaudited condensed consolidated net income for the three and six months ended June 30, 2022 included the net loss attributable to Innoviva stockholders since the consolidation date of \$11.7 million and \$16.3 million, respectively, for Entasis.

The following table sets forth the pro-forma consolidated results of operations for the three and six months ended June 30, 2022 and 2021 as if the consolidation of Entasis occurred on January 1, 2021. The unaudited supplemental pro forma net income is adjusted by (i) reducing \$64.7 million positive change in fair value related to the equity investments in Entasis' common stock and warrants for the three months ended June 30, 2021, and increasing \$7.8 million and reducing \$53.2 million for the six months ended June 30, 2022 and 2021 respectively, and (ii) an increase for acquisition-related costs of \$0.1 million for the six months ended June 30, 2022 and a corresponding decrease related to such costs for the six months ended June 30, 2021, as if the expenses were incurred in 2021 instead of 2022. The pro forma results of operations are presented for informational purposes only and are not indicative of the results of operations that would have been achieved if the consolidation had taken place on the dates noted above, or of results that may occur in the future.

	Three Months Ended June 30,					Six Months Ended June 30,			
(In thousands)	2022			2021	2022		2021		
Revenue	\$	108,220	\$	100,806	\$	198,279	\$	186,324	
Net income	\$	17,221	\$	34,140	\$	55,248	\$	144,490	
Net income attributable to Innoviva stockholders	\$	(3,306)	\$	17,063	\$	15,727	\$	116,130	

On July 11, 2022, we announced the completion of our acquisition of Entasis by purchasing the remaining portion of noncontrolling interest. Refer to Note 12, "Subsequent Events," for more information.

# ISP Fund LP

In December 2020, Innoviva Strategic Partners LLC, our wholly owned subsidiary ("Strategic Partners"), contributed \$300.0 million to ISP Fund LP (the "Partnership") for investing in "long" positions in the healthcare, pharmaceutical and biotechnology sectors and became a limited partner. The general partner of the Partnership ("General Partner") is an affiliate of Sarissa Capital.

The Partnership Agreement provides for Sarissa Capital to receive management fees from the Partnership, payable quarterly in advance, measured based on the Net Asset Value of Strategic Partners' capital account in the Partnership. In addition, General Partner is entitled to an annual performance fee based on the Net Profits of the Partnership during the annual measurement period.

The Partnership Agreement includes a lock-up period of thirty-six months after which Strategic Partners is entitled to make withdrawals from the Partnership as of such lock-up expiration date and each anniversary thereafter, subject to certain limitations.

In May 2021, Strategic Partners received a distribution of \$110.0 million from the Partnership to provide funding to Innoviva for a strategic repurchase of shares held by GSK. On March 30, 2022, Strategic Partners made an additional capital contribution of \$110.0 million to the Partnership pursuant to the letter agreement entered into between Strategic Partners, the Partnership and Sarissa Capital Fund GP LP on May 20, 2021. The capital contribution is subject to a 36-month lock up period from the contribution date.

As of June 30, 2022, we held approximately 100% of the economic interest of the Partnership. As of June 30, 2022 and December 31, 2021, total assets of the Partnership were \$306.9 million and \$195.8 million, respectively, of which the majority was attributable to equity and long-term investments, and total liabilities were \$6.4 million and \$0.2 million, respectively. The partnership's assets can only be used to settle its own obligations. During the three and six months ended June 30, 2022, we recorded \$0.5 million and \$0.7 million, respectively, of net investment-related expenses incurred by the Partnership, and \$6.5 million and \$4.4 million, respectively, of net negative changes in fair values of equity and long-term investments on the unaudited condensed consolidated statements of income. During the three and six months ended June 30, 2021, we recorded \$0.9 million, respectively, of net investment-related expenses incurred by the Partnership, and \$2.2 million and \$1.3 million, respectively, of net investment-related expenses incurred by the Partnership, and \$31.0 million, respectively, of net positive changes in fair values of equity and long-term investments on the unaudited condensed consolidated statements of net positive changes in fair values of equity and long-term investments on the unaudited condensed consolidated statements of net positive changes in fair values of equity and long-term investments on the unaudited condensed consolidated statements of income.

#### 5. Financial Instruments and Fair Value Measurements

#### Equity Investment in Armata

During the first quarter of 2020, Innoviva acquired 8,710,800 shares of common stock as well as warrants to purchase 8,710,800 additional shares of common stock of Armata Pharmaceuticals, Inc. ("Armata") for approximately \$25.0 million in cash. Armata is a clinical stage biotechnology company focused on precisely targeted bacteriophage therapeutics for antibiotic-resistant infections.

During the first quarter of 2021, ISO entered into a securities purchase agreement with Armata to acquire 6,153,847 shares of Armata common stock and warrants to purchase 6,153,847 additional shares of Armata common stock for approximately \$20.0 million. Armata also entered into a voting agreement with the Company and ISO, pursuant to which the Company and ISO agreed not to vote or take any action by written consent with respect to any common shares held by the Company and ISO that represent, in the aggregate, more than 49.5% of the total number of shares of Armata's common stock for voting on the matters related to election or removal of Armata's board members. The voting agreement will expire the earlier of the second anniversary of the agreement effective date and approval by the FDA of any of Armata's product candidates for marketing and commercial distribution. During the fourth quarter of 2021, ISO also purchased an additional 1,212,122 shares of Armata common stock for approximately \$4.0 million.

On February 9, 2022, ISO entered into a securities purchase agreement with Armata to acquire 9,000,000 shares of Armata common stock and warrants to purchase 4,500,000 additional shares of common stock with an exercise price of \$5.00 per share for \$45.0 million. The investment closed in two tranches on February 9, 2022 and March 31, 2022. The investment is intended to aid Armata in advancing its clinical pipeline and strengthening its bacteriophage platform. On February 9, 2022, Armata also entered a second amended and restated voting agreement with the Company and ISO, pursuant to which the Company and ISO agreed not to vote or take any action by written consent with respect to any common shares held by the Company and ISO that represent, in the aggregate, more than 49.5% of the total number of shares of Armata's common stock for voting on the matters related to election or removal of Armata's board members or amend the bylaws of Armata to reduce the maximum number of directors or set the number of directors who may serve on the board of Armata. The voting agreement will expire the earlier of the second anniversary of the agreement effective date and approval by the FDA of any of Armata's product candidates for marketing and commercial distribution. In addition, as of February 9, 2022, Armata entered into an amended and restated investor rights agreement with the Company and ISO, pursuant to which for as long as the Company and ISO hold at least 12.5% of the outstanding shares of Armata's common stock on a fully-diluted, the Company and ISO shall have the right to designate two directors to Armata's board of directors, and for so long as the Company and ISO hold at least 8%, but less than 12.5%, of the outstanding shares of Armata's common stock on a fully-diluted basis, the Company and ISO shall have the right to designate one director to Armata's board of directors, subject to certain conditions and qualifications set forth in the amended and restated investor rights agreement. As of June 30, 2022, three of the eight members of Armata's board of directors are also members of the board of directors of Innoviva. As of June 30, 2022 and December 31, 2021, we owned approximately 69.4% and 59.3%. respectively, of Armata's common stock.

The investments in Armata provide Innoviva and ISO the ability to have significant influence, but not control over Armata's operations. Armata's business and affairs are managed under the direction of its board of directors, which Innoviva and ISO do not control. Based on our evaluation, we determined that Armata is a VIE, but Innoviva and ISO are not the primary beneficiary of the VIE. We continue to elect the fair value option to account for both Armata's common stock and warrants. The fair value of Armata's common stock is measured based on its closing market price. The warrants purchased in 2020, 2021 and 2022 have an exercise price of \$2.87, \$3.25 and \$5.00 per share, respectively. All warrants are exercisable immediately within five years from the issuance date of the warrants and include a cashless exercise option. We use the Black-Scholes-Merton pricing model to estimate the fair value of these warrants with the following input assumptions: Armata's closing market price on the valuation date, the risk-free interest rate computed based on the U.S. Treasury yield, the remaining contractual term as the expected term, and the expected stock price volatility calculated based on the historical volatility of the common stock of Armata and its peer companies.

As of June 30, 2022, the fair values of our holdings of Armata common stock and warrants were estimated at \$97.6 million and \$47.1 million, respectively. As of December 31, 2021, the fair values of our holdings of Armata common stock and warrants were estimated at \$88.1 million and \$58.6 million, respectively. The total fair value of both financial instruments in the amount of \$144.7 million and \$146.7 million was recorded as equity and long-term investments on the unaudited condensed consolidated balance sheets as of June 30, 2022 and December 31, 2021, respectively. During the three and six months ended June 30, 2022, we recorded \$42.8 million and \$47.0 million unrealized loss, respectively, as changes in fair values of equity and long-term investments, net on the unaudited condensed consolidated statements of income. During the three and six months ended June 30, 2021, we recorded \$42.8 million unrealized gains, respectively, as changes in fair values of equity and long-term investments, net on the unaudited condensed consolidated statements of income. During the three and six months ended June 30, 2021, we recorded \$42.3 million unrealized loss and \$36.9 million unrealized gains, respectively, as changes in fair values of equity and long-term investments, net on the unaudited condensed statements of income.

The summarized financial information, including the portion we do not own, is presented for Armata on a one quarter lag regardless of the date of our investments as follows:

#### Income Statement Information

	Three Months Ended March 31,					Six Months Ended March 31,			
(In thousands)		2022		2021		2022		2021	
Revenue	\$	1,236	\$	1,066	\$	2,225	\$	1,570	
Loss from operations	\$	(8,775)	\$	(5,435)	\$	(14,823)	\$	(11,888)	
Net loss	\$	(8,774)	\$	(5,495)	\$	(14,821)	\$	(12,119)	

## Equity Investment in InCarda

During the third quarter of 2020, TRC purchased 20,469,432 shares of Series C preferred stock and a warrant to purchase 5,117,358 additional shares of Series C preferred stock of InCarda Therapeutics, Inc. ("InCarda") (the "InCarda 2020 Warrant") for \$15.8 million, which includes \$0.8 million of transaction costs. InCarda is a privately held biopharmaceutical company focused on developing inhaled therapies for cardiovascular diseases. The investment is intended to fund the ongoing clinical development of InRhythm<sup>TM</sup> (flecanide for inhalation), the company's lead program, for the treatment of a recent-onset episode of paroxysmal atrial fibrillation. TRC has the right to designate one member to InCarda's board. As of June 30, 2022, one of InCarda's eight board members was designated by TRC. The InCarda 2020 Warrant is exercisable immediately with an exercise price of \$0.7328 per share. In September 2021, TRC and InCarda entered into an amendment to further extend the expiration date of the InCarda 2020 Warrant from October 6, 2021 to March 31, 2022. On March 9, 2022, TRC and InCarda entered into an amendment to further extend the expiration date of the InCarda 2020 Warrant from March 31, 2022 to March 31, 2020 Warrant is recorded at fair value and subject to remeasurement at each balance sheet date.

On March 9, 2022, TRC entered into a Note and Warrant Purchase Agreement (the "InCarda Agreement") with InCarda to acquire a convertible promissory note (the "InCarda Convertible Note") and warrants (the "InCarda 2022 Warrant") for \$0.7 million. The InCarda Convertible Note bears an annual interest rate of 6% and will convert into Series D preferred stock upon a qualified financing, non-qualified financing, or maturity conversion. A qualified financing is defined as the first issuance or series of related issuances by InCarda of its equity securities following March 9, 2022 from which InCarda receives immediately available gross proceeds of at least \$10.0 million (excluding the aggregate amount of any notes converted into equity securities pursuant to the conversion of notes or any other debt securities converted into equity securities following March 9, 2022 from which InCarda receives immediately available gross proceeds of related issuances by InCarda of its equity securities following March 9, 2022 from which InCarda receives immediately available gross proceeds of related issuances by InCarda of its equity securities following March 9, 2022 from which InCarda receives immediately available gross proceeds of less than the Qualified Financing Amount. The InCarda 2022 Warrant entitles TRC to purchase a number of shares of equity securities equal to 100% of the principal amount of the InCarda Convertible Note divided by the number of shares issued in InCarda 2022 Warrant expires on March 9, 2027. The InCarda Convertible Note and InCarda 2022 Warrant are measured at fair value.

On June 15, 2022, the principal amount and the accrued interest of the InCarda Convertible Note were converted into equity securities. In addition, TRC participated in InCarda's Series D preferred stock financing by investing \$2.3 million. In connection with the new round of financing, InCarda recapitalized its equity structure resulting in TRC owning 4,093,886 shares of InCarda's common stock, 37,350 shares of its Series A-1 preferred stock, 20,469,432 shares of its Series C preferred stock, 8,771,780 shares of its Series D-1 preferred stock, 3,369,802 shares of its Series D-2 preferred stock, a warrant to purchase 5,117,358 shares of its Series C preferred stock at \$0.73 per share and a warrant to purchase 2,490,033 shares of its Series D-2 preferred stock at \$0.26 per share.

As of June 30, 2022 and December 31, 2021, TRC held 8.9% and 13.0%, respectively, of InCarda equity ownership. The investment in InCarda does not provide TRC the ability to control or have significant influence over InCarda's operations. Based on our evaluation, we determined that InCarda is a VIE, but TRC is not the primary beneficiary of the VIE. Under the measurement alternative, the equity investment is initially recorded at its allocated cost, but the carrying value may be adjusted through earnings upon an impairment or when there is an observable price change involving the same or a similar investment with the same issuer. Due to InCarda's equity recapitalization in the second quarter of 2022, TRC reassessed the value of its investments in InCarda using the Option Pricing Model Backsolve valuation methodology. Key assumptions used in the valuation model include an expected holding period of two years, a risk free interest rate of 3.2%, a dividend yield of 0.0% and an estimated volatility of 122.0%. The estimated volatility is calculated based on the historical volatility of a selected peer group of public companies comparable to InCarda. We recognized an impairment charge of \$9.0 million. There was no impairment or other change to the value of our investments in InCarda as of December 31, 2021.

As of June 30, 2022, we recorded \$7.2 million in fair value of InCarda's Series C preferred stock, Series C warrants and Series D warrants (the "InCarda Preferred Stock Warrants"), and \$3.2 million for InCarda's Series D-1 preferred stock, Series D-2 preferred stock, and common stock using the measurement alternative. As of December 31, 2021, we recorded \$0.4 million in fair value of InCarda's 2020 Warrants and \$15.8 million for the investment in InCarda's Series C preferred stock using the measurement alternative. During the three and six months ended June 30, 2022, we recorded \$9.6 million and \$9.0 million in net unrealized loss, respectively, as changes in fair values of equity and long-term investments, net on the unaudited condensed consolidated statements of income. During the three and six months ended June 30, 2021, we recorded \$0.3 million and \$0.7 million of unrealized loss, respectively, as changes in fair values of equity and long-term investments of income.

#### Equity Investment in ImaginAb

During the first quarter of 2021, TRC entered into a securities purchase agreement with ImaginAb, Inc. to purchase 4,051,724 shares of ImaginAb Series C preferred stock for \$4.7 million. On the same day, TRC also entered into a securities purchase agreement with one of ImaginAb's common stockholders to purchase 4,097,157 shares of ImaginAb common stock for \$1.3 million. ImaginAb is a privately held biotechnology company focused on clinically managing cancer and autoimmune diseases via molecular imaging. \$0.4 million was incurred for investment due diligence costs and execution and recorded as part of the equity investment on the condensed consolidated balance sheets. As of June 30, 2022, one of ImaginAb's five board members is designated by TRC. As of June 30, 2022 and December 31, 2021, TRC held 14.4% and 14.5% of ImaginAb equity ownership, respectively.

The investment in ImaginAb does not provide TRC the ability to control or have significant influence over ImaginAb's operations. Based on our evaluation, we determined that ImaginAb is a VIE, but TRC is not the primary beneficiary of the VIE. Because ImaginAb's equity securities are not publicly traded and do not have a readily determinable fair value, we have accounted for our investment in ImaginAb's Series C preferred stock and common stock using the measurement alternative. Under the measurement alternative, the equity investment is initially recorded at its allocated cost, but the carrying value may be adjusted through earnings upon an impairment or when there is an observable price change involving the same or a similar investment with the same issuer. As of June 30, 2022 and December 31, 2021, \$6.4 million was recorded as equity and long-term investments on the unaudited condensed consolidated balance sheets and there was no change to the fair value of our investment.

#### **Convertible Promissory Note in Gate Neurosciences**

During the fourth quarter of 2021, TRC entered into a Convertible Promissory Note Purchase Agreement with Gate Neurosciences, Inc. ("Gate") to acquire a convertible promissory note (the "Gate Convertible Note") with a principal amount of \$15.0 million. Gate is a privately held biopharmaceutical company focused on developing the next generation of targeted nervous system therapies, leveraging precision medicine approaches to develop breakthrough drugs for psychiatric and neurologic diseases. The investment is intended to fund its ongoing development and research. The Gate Convertible Note bears an annual interest rate of 8% and will convert into shares of common stock of Gate upon a qualified event or into shares of shadow preferred stock of Gate ("Shadow Preferred") upon a qualified financing. A qualifying event can be a qualified initial price offering, a qualified merger, or a merger with a special-purpose acquisition company ("SPAC").

The number of common stock shares to be issued in a qualified event shall be equal to the amount due on the conversion date divided by the lesser of a capped conversion price (the "Capped Conversion Price") and the qualified event price (the "Qualified Event Price"). The Capped Conversion Price is calculated as \$50.0 million divided by the number of shares of common stock outstanding at such time on a fully diluted basis. The Qualified Event Price is the price per share determined by the qualified event. A qualified financing is a sale or series of sales of preferred stock where (i) at least 50 percent of counterparties are not existing shareholders, (ii) net proceeds to Gate are at least \$35.0 million, and (iii) the stated or implied equity valuation of Gate is at least \$80.0 million. Shadow Preferred means preferred stock having identical rights, preferences and restrictions as the preferred stock that would be issued in a qualified financing.

The investment in Gate does not provide TRC the ability to control or have significant influence over Gate's operations. Based on our evaluation, we determined that Gate is a VIE, but TRC is not the primary beneficiary of the VIE. We have accounted for the Gate Convertible Note as a trading security, measured at fair value using a Monte Carlo simulation model with the probability of certain qualified events and the assumptions of equity value of Gate, risk-free rate, expected stock price volatility of its peer companies, and the time until a financing is raised. TRC has the right to designate one board member to Gate's board. As of June 30, 2022, TRC has designated a board member to Gate's board, which currently consists of three directors. As of June 30, 2022 and December 31, 2021, the fair value of the Gate Convertible Note was estimated at \$15.2 million and \$15.1 million, respectively, and recorded as equity and long-term investments on the unaudited condensed consolidated balance sheets. We recorded \$0.3 million and \$0.1 million unrealized gain, respectively, as changes in fair values of equity and long-term investments, net on the unaudited condensed consolidated statement of income for the three and six months ended June 30, 2022.

## Equity Investment in Nanolive

On February 18, 2022, TRC entered into an investment and shareholders agreement with Nanolive SA ("Nanolive") to purchase 18,750,000 shares of Nanolive Series C preferred stock for \$9.8 million (equivalent to 9.0 million CHF). Nanolive SA is a Swiss privately held life sciences company focused on developing breakthrough imaging solutions that accelerate research in growth industries such as drug discovery and cell therapy. \$0.7 million was incurred for investment due diligence costs and execution and recorded as part of the equity and long-term investment on the condensed consolidated balance sheets. TRC has the right to designate one member to Nanolive's board. TRC also has the right to designate another member, who will be mutually acceptable to TRC and another majority common stockholder, to Nanolive's board. As of June 30, 2022, no Innoviva designees are serving on Nanolive's seven-member board. As of June 30, 2022, TRC held 16.1% of Nanolive equity ownership.

The investment in Nanolive does not provide TRC the ability to control or have significant influence over Nanolive's operations. Based on our evaluation, we determined that Nanolive is a VIE, but TRC is not the primary beneficiary of the VIE. Because Nanolive's equity securities are not publicly traded and do not have a readily determinable fair value, we have accounted for our investment in Nanolive's Series C preferred stock using the measurement alternative. Under the measurement alternative, the equity investment is initially recorded at its allocated cost, but the carrying value may be adjusted through earnings upon an impairment or when there is an observable price change involving the same or a similar investment with the same issuer. As of June 30, 2022, \$10.6 million was recorded as equity and long-term investments on the unaudited condensed consolidated balance sheets and there was no change to the fair value of our investment.

# Fair Value Measurements

Our equity and long-term investments are measured at fair value on a recurring basis and our debt is carried at amortized cost basis. Equity investments accounted for using the measurement alternative are valued using Level 3 inputs.

	Estimated Fair Value Measurements as of June 30, 2022 Using:								
Types of Instruments (In thousands)	М	uoted Price in Active Iarkets for Identical Assets Level 1	Price Significant s for Other cal Observable s Inputs		Significant Unobservable Inputs Level 3			Total	
Assets									
Money market funds	\$	156,460	\$	—	\$	—	\$	156,460	
Investments held by ISP Fund LP <sup>(1)</sup>		304,810		—		2,053		306,863	
Equity investment - Armata Common Stock		97,549		—				97,549	
Equity investment - Armata Warrants				47,148				47,148	
Equity investment - InCarda Series C Preferred Stock						6,808		6,808	
Equity investment - InCarda Preferred Stock Warrants						342		342	
Convertible debt investment - Gate Note						15,200		15,200	
Total assets measured at estimated fair value	\$	558,819	\$	47,148	\$	24,403	\$	630,370	
Debt									
2023 Notes	\$	—	\$	95,606	\$		\$	95,606	
2025 Notes		—		214,443		—		214,443	
2028 Notes				225,530				225,530	
Total fair value of debt	\$		\$	535,579	\$		\$	535,579	

(1) The investments held by ISP Fund LP, consisted of \$201.6 million in equity investments, which included a private placement position of \$2.1 million, \$35.3 million in money market funds and \$70.0 million in cash. Our total capital contribution of \$300.0 million is subject to a 36-month lock-up period from the date of such capital contributions.

	Estimated Fair Value Measurements as of December 31, 2021 Using:								
Types of Instruments (In thousands)	Quoted Price       in Active     Significant       Markets for     Other       Identical     Observable       Assets     Inputs       Level 1     Level 2		Significant Unobservable Inputs Level 3		Unobservable Inputs			Total	
Assets									
Money market funds	\$	145,132	\$	—	\$		\$	145,132	
Investments held by ISP Fund LP <sup>(1)</sup>		193,677				2,068		195,745	
Equity investment - Armata Common Stock		88,101						88,101	
Equity investment - Armata Warrants		_		58,595				58,595	
Equity investment - Entasis Common Stock		62,794						62,794	
Equity investment - Entasis Warrants		_		40,914		_		40,914	
Equity investment - InCarda Warrants		_				411		411	
Convertible debt investment - Gate Note		_				15,100		15,100	
Total assets measured at estimated fair value	\$	489,704	\$	99,509	\$	17,579	\$	606,792	
Debt									
2023 Notes	\$	—	\$	261,769	\$		\$	261,769	
2025 Notes				234,498				234,498	
Total fair value of debt	\$		\$	496,267	\$		\$	496,267	

(1) The investments held by ISP Fund LP, consisted of \$192.2 million equity investments and \$3.5 million money market funds, are subject to a 36month lock-up period from our initial contribution date, December 11, 2020.

The fair values of our equity investments in Armata's common stock and publicly traded investments held by ISP Fund LP are based on the quoted prices in active markets and are classified as Level 1 financial instruments. The fair values of the warrants of Armata classified within Level 2 are based upon observable inputs that may include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data including market research publications.

InCarda's equity securities, the Gate Convertible Note, and private placement positions held by ISP Fund LP are classified as Level 3 financial instruments as these securities are not publicly traded and the assumptions used in the valuation model for valuing these securities are based on significant unobservable and observable inputs including those of publicly traded peer companies.

The fair values of our 2023 Notes, 2025 Notes and 2028 Notes are based on recent trading prices of the respective instruments.

#### 6. Goodwill and Intangible Assets

Goodwill and intangible assets acquired in our consolidation of Entasis were recognized at fair value as of the consolidation date, February 17, 2022. The carrying amount of goodwill as of June 30, 2022 was \$5.5 million. Intangible assets with definite lives are amortized over their estimated useful lives. The carrying basis and accumulated amortization of recognized intangible assets as of June 30, 2022 were as follows:

	Carrying
(In thousands)	 Amount
Intangible assets with indefinite life	\$ 69,500
Intangible asset with determinable life	35,500
Total	\$ 105,000

All intangible assets are related to in-process research and development. The intangible assets with indefinite life consist of antibacterial therapeutic products. The intangible asset with determinable life consists of a contract, which commences in 2023. The useful life of this intangible asset will be determined upon commercialization of the underlying product candidate. Thus, no amortization expense of determinable assets was recognized during the period ended June 30, 2022.

Goodwill and indefinite-lived intangible assets are not amortized but are tested at least annually for impairment, or more frequently if triggering events occur, based on the estimated fair value of the intangible asset.

# 7. Balance Sheet Components

#### **Other Accrued Liabilities**

Other accrued liabilities consisted of the following:

	June 30,	December 31,		
(in thousands)	 2022	2021		
Accrued contract manufacturing	\$ 4,621	\$	—	
Accrued clinical	994		—	
Accrued research	330		—	
Accrued professional services	3,829		894	
Current portion of lease liabilities	687		106	
Liabilities for unsettled security transactions	6,328		—	
Other	355		9	
Total other accrued liabilities	\$ 17,144	\$	1,009	

The other accrued liabilities balance as of June 30, 2022 included \$8.2 million related to Entasis.

# 8. Stock-Based Compensation

#### Stock- Based Compensation Expense

The following table summarizes stock-based compensation expense, which included \$0.7 million and \$1.0 million, respectively, related to Entasis' equity awards, for the three and six months ended June 30, 2022:

	Three Months Ended June 30,					Six Months Ended June 30,		
(In thousands)		2022		2021		2022		2021
General and administrative	\$	1,030	\$	470	\$	1,818	\$	921
Research and development		320				486		_
Total	\$	1,350	\$	470	\$	2,304	\$	921

#### Valuation Assumptions

Black-Scholes-Merton assumptions used in calculating the estimated value of stock options granted by Innoviva on the date of grant were as follows:

	Three Months Ended J	June 30,	Six Months Ende	d June 30,
	2022	2021	2022	2021
Risk-free interest rate	2.84% - 3.03%	1.07%	1.6% - 3.03%	1.07% - 1.13%
Expected term (in years)	5.50 - 6.11	6.00	5.50 - 6.11	6.00
Volatility	38.8% - 39.0%	45.0%	38.8% - 40.5%	45.0%
Dividend yield	0.0%	0.0 %	0.0 %	0.0%
Weighted-average estimated fair value of stock options granted	\$6.98 - \$7.18 \$	5.80	\$6.98 - \$7.73 \$	5.61

#### 9. Debt

Our debt consisted of the following:

(In thousands)	June 30, 2022	December 31, 2021		
2023 Notes	\$ 96,204	\$	240,984	
2025 Notes	192,500		192,500	
2028 Notes	261,000		—	
Total debt	549,704		433,484	
Less: Unamortized debt discount and issuance costs	(10,454)		(38,831)	
Total debt, net	\$ 539,250	\$	394,653	
Less: Current portion of long-term debt, net	96,072			
Total long-term debt, net	\$ 443,178	\$	394,653	
		-		

#### **Convertible Subordinated Notes Due 2023**

In January 2013, we completed an underwritten public offering of \$287.5 million aggregate principal amount of our 2023 Notes, which will mature on January 15, 2023. The financing raised proceeds, net of issuance costs, of approximately \$281.2 million, less \$36.8 million to purchase two privately negotiated capped call option transactions in connection with the issuance of the notes. The 2023 Notes bear interest at the rate of 2.125% per year that is payable semi-annually in arrears in cash on January 15 and July 15 of each year, beginning on July 15, 2013.

At the option of the holders, the 2023 Notes may be converted into fully paid and non-assessable shares of our common stock prior to the close of the business on the second business day immediately preceding the final maturity date. The initial conversion rate was 35.9903 shares per \$1,000 principal amount of the 2023 Notes, subject to customary anti-dilution adjustment in certain circumstances, which represented an initial conversion price of approximately \$27.79 per share.

In event of default or a fundamental change (as defined in the indenture governing the 2023 Notes), holders of the 2023 Notes may require us to repurchase all or a portion of their 2023 Notes at price equal to 100% of the principal amount of the 2023 Notes, plus any accrued and unpaid interest.



In connection with the offering of the 2023 Notes, we entered into two privately negotiated capped call option transactions with a single counterparty. The capped call option transaction is an integrated instrument consisting of a call option on our common stock purchased by us with a strike price equal to the initial conversion price of \$27.79 per share for the underlying number of shares and a cap price of \$38.00 per share, both of which are subject to adjustments consistent with the 2023 Notes. The cap component is economically equivalent to a call option sold by us for the underlying number of shares with an initial strike price of \$38.00 per share. As an integrated instrument, the settlement of the capped call coincides with the due date of the convertible debt. Upon settlement, we would receive from our hedge counterparty a number of shares of our common shares that would range from zero, if the stock price was below \$27.79 per share, to a maximum of 2,779,659 shares, if the stock price is above \$38.00 per share. However, if the market price of our common stock, as measured under the terms of the capped call transactions, exceeds \$38.00 per share, there is no incremental anti-dilutive benefit from the capped call.

As a result of the partial conversion by certain holders of the 2023 Notes in July 2014, and dividends declared and paid in 2014 and 2015, the conversion rate with respect to our 2023 Notes was adjusted in total to 50.5818 shares of our common stock per \$1,000 principal amount of the 2023 Notes, which represents a conversion price of approximately \$19.77 per share. As a result of the conversion rate adjustments, the capped call strike price and cap price were also adjusted to \$19.77 and \$27.04, respectively.

During 2016, we retired a portion of our 2023 Notes with a face value of \$14.1 million and carrying value of \$13.9 million by way of purchase in the open market.

On March 7, 2022, we used \$165.6 million from the sale of the 2028 Notes to repurchase 60% of the 2023 Notes with a face value of \$144.8 million. The carrying value of the repurchased 2023 Notes was \$144.5 million. Accrued interest was \$0.4 million and unamortized debt issuance costs were \$0.3 million on the date of repurchase. We recognized a loss on the extinguishment of the 2023 Notes of \$20.7 million in other expense, net in the unaudited condensed consolidated statement of operations. The repurchase reduced the outstanding principal balance to \$96.2 million and unamortized debt issuance costs to \$0.2 million. The effective interest rate of the 2023 Notes changed to 2.37%.

On April 18, 2022, certain 2023 Notes holders converted their notes of \$3.0 thousand into Innoviva's common stock. The outstanding principal balance was reduced slightly to \$96.2 million.

Our outstanding 2023 Notes balances consisted of the following:

(In thousands)	June 30, 2022	D	ecember 31, 2021
Liability component			
Principal	\$ 96,204	\$	240,984
Debt issuance costs, net	(132)		(620)
Net carrying amount	\$ 96,072	\$	240,364

The following table sets forth total interest expense recognized related to the 2023 Notes for the three and six months ended June 30, 2022 and 2021:

	Three Months Ended June 30,				Six Months <b>F</b>	Ended June 30,			
(In thousands)	2022		2021		2022		_	2021	
Contractual interest expense	\$	511	\$	1,280	\$	1,595	\$	2,560	
Amortization of debt issuance costs		59		147		181		288	
Total interest and amortization expense	\$	570	\$	1,427	\$	1,776	\$	2,848	

# **Convertible Senior Notes Due 2025**

On August 7, 2017, we completed a private placement of \$192.5 million aggregate principal amount of our 2025 Notes. The proceeds include the 2025 Notes sold pursuant to the \$17.5 million over-allotment option granted by us to the initial purchasers, which option was exercised in full. The 2025 Notes were sold in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act. The 2025 Notes are senior unsecured obligations and bear interest at a rate of 2.5% per year, payable semi-annually in arrears on February 15 and August 15 of each year, beginning on February 15, 2018.



The 2025 Notes are convertible, based on the applicable conversion rate, into cash, shares of our common stock or a combination thereof, at our election. The initial conversion rate for the 2025 Notes is 57.9240 shares of our common stock per \$1,000 principal amount of the 2025 Notes (which is equivalent to an initial conversion price of approximately \$17.26 per share), representing a 30.0% conversion premium over the last reported sale price of the Company's common stock on August 1, 2017, which was \$13.28 per share. The conversion rate is subject to customary anti-dilution adjustments in certain circumstances. The 2025 Notes will mature on August 15, 2025, unless repurchased or converted in accordance with their terms prior to such date. Prior to February 15, 2025, the 2025 Notes will be convertible at the option of the holders only upon the occurrence of specified events and during certain periods, as described below. From, and including, February 15, 2025, until the close of business on the second scheduled trading day immediately preceding the maturity date, the 2025 Notes will be convertible at any time.

Holders of the 2025 Notes may convert all or a portion of their 2025 Notes prior to the close of business on February 15, 2025 only under the following circumstances:

- after September 30, 2017, if our closing common stock price for at least 20 days out of the most recent 30 consecutive trading days of the preceding quarter is greater than 130% of the current conversion price of the 2025 Notes;
- for five consecutive business days, if the average trading price per \$1,000 of Notes during the prior 10 consecutive trading days is less than 98% of the product of the our closing common stock price and the conversion rate of the 2025 Notes on such day;
- upon the occurrence of specified corporate events, including certain distributions, the occurrence of a fundamental changes (as defined in the indenture governing the 2025 Notes) or a transaction resulting in our common stock converting into other securities or property or assets.

On or after February 15, 2025, holders of the 2025 Notes may convert their 2025 Notes at any time until the close of business on the second scheduled trading day immediately preceding the maturity date of the 2025 Notes.

In event of default or a fundamental change (as defined above), holders of the 2025 Notes may require us to repurchase all or a portion of their 2025 Notes at price equal to 100% of the principal amount of the 2025 Notes, plus any accrued and unpaid interest.

Effective January 1, 2022, we adopted ASU 2020-06 using a modified retrospective method, under which financial results reported in prior periods were not adjusted. The adoption of ASU 2020-06 had a material impact on the 2025 notes.

Prior to the adoption of the standard, we separately account for the liability and equity components of the 2025 Notes by allocating the proceeds between the liability component and the embedded conversion option ("equity component") due to our ability to settle the conversion obligation of the 2025 Notes in cash, common stock or a combination of cash and common stock, at our option. The carrying amount of the liability component was calculated by measuring the fair value of a similar liability that does not have an associated convertible feature using the income approach. The allocation was performed in a manner that reflected our non-convertible debt borrowing rate for similar debt. The equity component of the 2025 Notes of \$67.3 million was recognized as a debt discount and represents the difference between the proceeds from the issuance of the 2025 Notes and the fair value of the liability of the 2025 Notes on the date of issuance. The excess of the principal amount of the liability component is not remeasured as long as it continues to meet the conditions for equity classification. Additionally, we separated the total issuance costs of \$5.4 million incurred into liability and equity components in proportion to the allocation of the initial proceeds, resulting in liability issuance costs of \$3.5 million and equity issuance costs of \$1.9 million. Issuance costs attributable to the liability component were amortized on a straight-line basis, which approximated the effective interest rate method, to interest expense over the term of the 2025 Notes. The issuance costs attributable to the equity component were netted against the equity component in additional paid-in capital. The effective interest rate of the liability component of the 2025 Notes was 8.87%.

Upon adoption of ASU 2020-06 on January 1, 2022, we combined the liability and equity components of the 2025 Notes assuming that the instrument was accounted for as a single liability from inception to the date of adoption. We similarly combined the liability and equity components of the issuance costs. The issuance costs are presented as a deduction from the outstanding principal balance of the 2025 Notes, and are amortized on a straight-line basis over the term of the 2025 Notes under the effective interest rate method. As of January 1, 2022, the effective interest rate on the 2025 Notes was 2.88%.

Our outstanding 2025 Notes balances consisted of the following:

(In thousands)	June 30, 2022	E	December 31, 2021
Liability component			
Principal	\$ 192,500	\$	192,500
Debt discount and issuance costs, net	(2,265)		(38,211)
Net carrying amount	\$ 190,235	\$	154,289
Equity component, net	\$ 	\$	65,361

The following table sets forth total interest expense recognized related to the 2025 Notes for the three and six months ended June 30, 2022 and 2021:

	Three Months Ended June 30,					Six Months <b>F</b>	Inded J	nded June 30,		
(In thousands)		2022		2021		2022		2021		
Contractual interest expense	\$	1,203	\$	1,203	\$	2,406	\$	2,406		
Amortization of debt issuance costs		172		162		343		321		
Amortization of debt discount				1,951				3,862		
Total interest and amortization expense	\$	1,375	\$	3,316	\$	2,749	\$	6,589		

#### **Convertible Senior Notes Due 2028**

In March 2022, we completed a private placement of \$261.0 million aggregate principal amount of our 2028 Notes, which will mature on March 15, 2028. The proceeds include the 2028 Notes sold pursuant to the \$45.0 million over-allotment option granted by us to the initial purchasers, of which \$36.0 million was exercised. The 2028 Notes were sold in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act.

The net proceeds from the sale of the \$261.0 million aggregate principal amount of 2028 Notes were approximately \$252.6 million after deducting the initial purchasers' discounts and commissions and our estimated offering expenses. We used approximately \$21.0 million of the net proceeds from the offering to fund the cost of entering into the capped call transactions described below. In addition, we used \$165.6 million of the remaining net proceeds to repurchase \$144.8 million aggregate principal amount of the 2023 Notes in separate and individually negotiated transactions with certain holders of the 2023 Notes, which closed concurrently with the issuance of the 2028 Notes. We expect to use the remaining net proceeds for general corporate purposes.

The 2028 Notes bear interest at an annual rate of 2.125% that is payable semi-annually in arrears in cash on March 15 and September 15 of each year, beginning on September 15, 2022.

The 2028 Notes are convertible, based on the applicable conversion rate, into cash, shares of our common stock or a combination thereof, at our election. The initial conversion rate was 38.1432 shares per \$1,000 principal amount of the 2028 Notes, subject to customary anti-dilution adjustment in certain circumstances, which represented an initial conversion price of approximately \$26.22 per share.

Prior to September 15, 2027, the 2028 Notes will be convertible at the option of the holders only upon the occurrence of specified events and during certain periods, and will be convertible on or after September 15, 2027, at any time until the close of business on the second scheduled trading day immediately preceding the maturity date of the Notes.

Holders of the 2028 Notes may convert all or a portion of their 2028 Notes prior to the close of business on September 15, 2027, only under the following circumstances:

- after March 31, 2022, if our closing common stock price for at least 20 days out of the most recent 30 consecutive trading days of the preceding quarter is greater than 130% of the current conversion price of the 2028 Notes;
- for five consecutive business days, if the average trading price per \$1,000 of Notes during the prior 10 consecutive trading days is less than 98% of the product of our closing common stock price and the conversion rate of the 2028 Notes on such day;
- upon the occurrence of specified corporate events, including certain distributions, the occurrence of a fundamental changes (as defined in the indenture governing the 2028 Notes) or a transaction resulting in our common stock converting into other securities or property or assets.

On or after September 15, 2027, holders of the 2028 Notes may convert their 2028 Notes at any time until the close of the business on the second day immediately preceding the maturity date of the 2028 Notes.

The 2028 Notes will be redeemable, in whole or in part, at our option at any time, and from time to time, on or after March 20, 2025, and on or before the 75th scheduled trading day immediately before the maturity date but only if the last reported sale price per share of our common stock exceeds 130% of the conversion price for a specified period of time. The redemption price will be equal to the principal amount of the 2028 Notes to be redeemed, plus accrued and unpaid interest, if any, to, but excluding, the redemption date. In addition, calling any 2028 Note for redemption will constitute a make-whole fundamental change (as defined in the indenture governing the 2028 Notes) with respect to that 2028 Note, in which case the conversion rate applicable to the conversion of that 2028 Note will be increased in certain circumstances if it is converted after it is called for redemption.

If we undergo a fundamental change, subject to certain conditions, holders may require us to purchase for cash all or any portion of their 2028 Notes. The fundamental change purchase price will be 100% of the principal amount of the 2028 Notes to be purchased plus any accrued and unpaid interest to, but excluding, the fundamental change purchase date.

The indenture governing the 2028 Notes contains customary terms and covenants, including a merger covenant and that upon certain events of default occurring and continuing, either the Trustee or the holders of at least 25% of the aggregate principal amount of the outstanding Notes may declare 100% of the principal of, and accrued and unpaid interest, if any, on, all the Notes to be due and payable immediately.

In connection with the offering of the 2028 Notes, we entered into privately negotiated capped call transactions. The cap price of the capped call transaction is initially \$33.9850 per share and is subject to certain adjustments under the terms of the capped call transactions. The capped call transactions cover, subject to customary adjustments, the number of shares of common stock initially underlying the 2028 Notes. The capped call transactions are expected generally to reduce potential dilution to our common stock upon conversion of the 2028 Notes or at our election (subject to certain conditions) offset any cash payments we are required to make in excess of the aggregate principal amount of converted 2028 Notes, as the case may be, with such reduction or offset subject to a cap.

As of June 30, 2022, the effective interest rate on the 2028 Notes was 2.70%.

Our outstanding 2028 Notes balance as of June 30, 2022 consisted of the following:

(In thousands)	Ju	ne 30, 2022
Liability component		
Principal	\$	261,000
Debt issuance costs, net		(8,057)
Net carrying amount	\$	252,943

The following table sets forth total interest expense recognized related to the 2028 Notes from the date of issuance through June 30, 2022:

	Three Month	ıs Ended June 30,	Six Months Ended June 3		
(In thousands)		2022		2022	
Contractual interest expense	\$	1,387	\$	1,756	
Amortization of debt issuance costs		323		407	
Total interest and amortization expense	\$	1,710	\$	2,163	

#### **Debt** Maturities

The aggregate scheduled maturities of our convertible debt as of June 30, 2022 were as follows:

(In thousands)	J	une 30, 2022
Years ending December 31:		
Remainder of 2022	\$	—
2023		96,204
2024		_
2025		192,500
2026		—
Thereafter		261,000
Total	\$	549,704

# 10. Commitments and Contingencies

# **Operating Lease**

Our operating leases include Entasis' facility lease (the "Entasis Lease") consisting of 20,062 square feet of office and laboratory space in Waltham, Massachusetts. In February 2022, Entasis decided to exercise a renewal option for the Entasis Lease to extend the lease term for three additional years through 2025 and subsequently signed the Second Amendment in April 2022. As of June 30, 2022, the weighted average remaining lease term was 2.8 years and the estimated weighted-average incremental borrowing rate used to determine the operating lease right-of-use assets and lease liabilities was 7.8%.

We also lease approximately 2,111 square feet of office space in Burlingame, California.

The following table summarizes our operating leases as presented in the unaudited condensed consolidated balance sheets:

(In thousands) Assets	une 30, 2022	De	ecember 31, 2021
Right-of-use assets	\$ 3,545	\$	97
Liabilities			
Lease liabilities, current	\$ 687	\$	106
Lease liabilities, long-term	3,091		—
Total lease liabilities	\$ 3,778	\$	106

Future minimum operating lease payments on the Entasis Lease as of June 30, 2022 were as follows:

(In thousands)	June 30, 2022
Years ending December 31:	
Remainder of 2022	\$ 368
2023	1,249
2024	1,269
2025	1,289
Total undiscounted lease payments	 4,175
Less: imputed interest	(442)
Total operating lease liabilities	\$ 3,733

Future minimum operating lease payments on our corporate headquarters in Burlingame, California as of June 30, 2022 were as follows:

(In thousands)	June 30, 2022	
Years ending December 31:		
Remainder of 2022	\$	46
Thereafter	-	_
Total	\$	46

#### Legal Proceedings

From time to time, the Company is involved in legal proceedings in the ordinary course of its business. Currently, we believe that no litigation or arbitration, either individually or in the aggregate, to which we are presently a party is likely to have a material adverse effect on our operating results or financial position.

#### 11. Income Taxes

We recorded a provisional income tax benefit of \$0.9 million for the three months ended June 30, 2022 and provisional income tax expense of \$6.0 million for the six months ended June 30, 2022, compared to provisional income tax expense of \$25.3 million and \$45.1 million for the three and six months ended June 30, 2021 respectively. The Company's effective income tax rate for the six months ended June 30, 2022 was 4.3%, compared to 18.6% for the same period in 2021. The income tax expense for the six months ended June 30, 2022 and 2021 was determined based upon estimates of the Company's effective income tax rate for the six months ended June 30, 2022 was lower than the U.S. federal statutory income tax rate due primarily to noncontrolling interest and a decrease in the fair value of our equity investments.

#### 12. Subsequent Events

On July 11, 2022, we announced the completion of our acquisition of Entasis by acquiring all the issued and outstanding equity securities of Entasis not already owned by our company for \$2.20 per share for a consideration of \$42.4 million.

On July 11, 2022, we also entered into a definitive merger agreement, whereby we will acquire La Jolla Pharmaceutical Company ("La Jolla"), a company dedicated to the commercialization of innovative therapies that improve outcomes in patients suffering from life-threatening diseases. Under the terms of the agreement, we will acquire all of the outstanding shares of La Jolla for \$6.23 per share in cash subject to certain closing conditions.

On July 13, 2022, we announced that we entered into an agreement to sell our 15% economic stake in TRC, which receives royalties stemming from sales of TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup>, to Royalty Pharma plc for an upfront cash payment of approximately \$282.0 million and a potential \$50.0 million contingent sales-based milestone payment. Under the terms of the agreement, TRC also transferred to Innoviva all of TRC's ownership interests and investments in InCarda, ImaginAb, Gate Neurosciences and Nanolive. We retain our royalty rights with respect to RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> and ANORO<sup>®</sup> ELLIPTA<sup>®</sup>, as well as the GSK Agreements associated with the retained products. The transaction was closed on July 20, 2022.



# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Forward-Looking Statements**

The information in this Quarterly Report on Form 10-O contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements involve substantial risks, uncertainties, and assumptions. All statements contained herein that are not of historical fact, including, without limitation, statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans, intentions, expectations, statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans, intentions, expectations, goals and objectives, may be forward-looking statements. The words "anticipates," "believes," "could," "designed," "estimates," "expects," "goal," "intends," "may," "objective," "plans," "projects," "pursue," "will," "would" and similar expressions (including the negatives thereof) are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We may not actually achieve the plans, intentions, expectations or objectives disclosed in our forward-looking statements and the assumptions underlying our forward-looking statements may prove incorrect. Therefore, you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions, expectations and objectives disclosed in the forward-looking statements that we make. All written and verbal forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Important factors that we believe could cause actual results or events to differ materially from our forward-looking statements include, but are not limited to, risks related to: lower than expected future royalty revenue from respiratory products partnered with GSK; the commercialization of RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup>, ANORO<sup>®</sup> ELLIPTA<sup>®</sup> and TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> in the jurisdictions in which these products have been approved; substantial competition from products discovered, developed, launched and commercialized both by GSK and by other pharmaceutical companies; the strategies, plans and objectives of the Company (related to the Company's growth strategy and corporate development initiatives beyond the Company's existing portfolio); the timing, manner and amount of capital deployment, including potential capital returns to stockholders; risks related to the Company's growth strategy; projections of revenue, expenses and other financial items and risks discussed in "Risk Factors" in Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2021 filed with the Securities and Exchange Commission ("SEC") on February 28, 2022, and as amended on March 17, 2022 ("2021 Form 10-K"), and Item 1A of Part II of our Quarterly Reports on Form 10-Q and below in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Item 2 of Part I. All forward-looking statements in this Ouarterly Report on Form 10-O are based on current expectations as of the date hereof and we do not assume any obligation to update any forward-looking statements on account of new information, future events or otherwise, except as required by law.

We encourage you to read our unaudited condensed consolidated financial statements contained in this Quarterly Report on Form 10-Q. We also encourage you to read Item 1A of Part I of our 2021 Form 10-K and Item 1A of Part II of our Quarterly Reports on Form 10-Q entitled "Risk Factors," which contain a more complete discussion of the risks and uncertainties associated with our business. In addition to the risks described above and in Item 1A of Part I of our 2021 Form 10-K and Item 1A of Part II of this report, other unknown or unpredictable factors also could affect our results. Therefore, the information in this report should be read together with other reports and documents that we file with the SEC from time to time, including on Form 10-K, Form 10-Q and Form 8-K, which may supplement, modify, supersede or update those risk factors. As a result of these factors, we cannot assure you that the forward-looking statements in this report will prove to be accurate. Furthermore, if our forward-looking statements prove to be inaccurate, the inaccuracy may be material. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation or warranty by us or any other person that we will achieve our objectives and plans in any specified time frame, or at all.

# **OVERVIEW**

#### **Executive Summary**

Innoviva, Inc. ("Innoviva", the "Company", the "Registrant" or "we" and other similar pronouns) is a company with a portfolio of royalties and other healthcare assets. Our royalty portfolio contains respiratory assets partnered with Glaxo Group Limited ("GSK"), including RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> (fluticasone furoate/ vilanterol, "FF/VI"), ANORO<sup>®</sup> ELLIPTA<sup>®</sup> (umeclidinium bromide/ vilanterol, "UMEC/VI") and TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> (the combination FF/UMEC/VI). Under the Long-Acting Beta2 Agonist ("LABA") Collaboration Agreement, Innoviva is entitled to receive royalties from GSK on sales of RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> as follows: 15% on the first \$3.0 billion of annual global net sales and 5% for all annual global net sales above \$3.0 billion; and royalties from the sales of ANORO<sup>®</sup> ELLIPTA<sup>®</sup>, which tier upward at a range from 6.5% to 10%. Innoviva is also entitled to 15% of royalty payments made by GSK under its agreements originally entered into with us, and since assigned to Theravance Respiratory Company, LLC ("TRC"), including TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> and any other product or combination of products that may be discovered or developed in the future under the LABA Collaboration Agreement and the Strategic Alliance Agreement with GSK (referred to herein as the "GSK Agreements"), which have been assigned to TRC other than RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> and ANORO<sup>®</sup> ELLIPTA<sup>®</sup>.

Our company structure and organization are tailored to our focused activities of managing our respiratory assets partnered with GSK, including the commercial and developmental obligations associated with the GSK Agreements, optimizing capital allocation and providing for certain essential reporting and management functions of a public company. Our revenues consist of royalties from our respiratory partnership agreements with GSK.

#### **Recent Highlights**

- GSK Net Sales:
  - Second quarter 2022 net sales of RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> by GSK were \$395.5 million, down 10% from \$439.5 million in the same quarter of 2021, with \$189.7 million in net sales from the U.S. market and \$205.8 million from non-U.S. markets.
  - Second quarter 2022 net sales of ANORO<sup>®</sup> ELLIPTA<sup>®</sup> by GSK were \$148.2 million, down 19% from \$184.0 million in the same quarter of 2021, with \$74.5 million net sales from the U.S. market and \$73.7 million from non-U.S. markets.
  - Second quarter 2022 net sales of TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> by GSK were \$590.1 million, up 45% from \$405.9 million in the same quarter of 2021, with \$449.1 million in net sales from the U.S. market and \$141.0 million in net sales from non-U.S. markets.

- Capital Allocations:
  - During the second quarter of 2022, the Company's wholly owned subsidiary, Innoviva Strategic Opportunities LLC, announced the
    purchase of all the issued and outstanding equity securities of Entasis Therapeutics not already owned by Innoviva and its affiliates for
    \$2.20 per share for a consideration of \$42.4 million. The purchase closed on July 11, 2022.
  - Subsequent to the close of the second quarter of 2022, the Company's wholly owned subsidiary, Innoviva Strategic Opportunities LLC, entered into a definitive merger agreement to acquire La Jolla Pharmaceutical Company (Nasdaq: LJPC). Innoviva has agreed to pay \$5.95 per share and an incremental \$0.28 per share for additional cash proceeds received in connection with the divestiture of a non-core asset. The implied enterprise value of La Jolla was approximately \$149.0 million. The acquisition is expected in to close later in the third quarter of 2022.
  - In July, the Company sold its 15% stake in Theravance Respiratory Company ("TRC"), which received royalties stemming from sales of TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup>, to Royalty Pharma plc (Nasdaq: RPRX) for an upfront cash payment of approximately \$282.0 million and a potential \$50.0 million contingent sales-based milestone payment. Under the terms of the agreement, TRC also transferred to Innoviva all of TRC's ownership interests and investments in InCarda Therapeutics Inc., ImaginAb, Inc., Gate Neurosciences, Inc. and Nanolive SA; collectively, these ownership interests are valued at \$42.5 million as of quarter-end. Innoviva retained its royalty rights with respect to ANORO<sup>®</sup> ELLIPTA<sup>®</sup> and RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup>.

# **Collaborative Arrangements with GSK**

# LABA Collaboration

In November 2002, we entered into the LABA collaboration with GSK to develop and commercialize once-daily LABA products for the treatment of chronic obstructive pulmonary disorder ("COPD") and asthma (the "LABA Collaboration Agreement"). For the treatment of COPD, the collaboration has developed three combination products:

- RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> ("FF/VI") (BREO<sup>®</sup> ELLIPTA<sup>®</sup> is the proprietary name in the U.S. and Canada and RELVAR<sup>®</sup> ELLIPTA<sup>®</sup> is the proprietary name outside the U.S. and Canada), a once-daily combination medicine consisting of a LABA, vilanterol (VI), and an inhaled corticosteroid ("ICS"), fluticasone furoate ("FF"),
- ANORO<sup>®</sup> ELLIPTA<sup>®</sup> ("UMEC/VI"), a once-daily medicine combining a long-acting muscarinic antagonist ("LAMA"), umeclidinium bromide ("UMEC"), with a LABA, vilanterol (VI), and
- TRELEGY<sup>®</sup> ELLIPTA<sup>®</sup> (the combination FF/UMEC/VI), a once-daily combination medicine consisting of an ICS, LAMA and LABA.

As a result of the launch and approval of RELVAR<sup>®</sup>/BREO<sup>®</sup> ELLIPTA<sup>®</sup> and ANORO<sup>®</sup> ELLIPTA<sup>®</sup> in the U.S., Japan and Europe, in accordance with the LABA Collaboration Agreement, we paid milestone fees to GSK totaling \$220.0 million during the year ended December 31, 2014. Although we have no further milestone payment obligations to GSK pursuant to the LABA Collaboration Agreement, we continue to have ongoing commercialization activities under the LABA Collaboration Agreement, including participation in the joint steering committee and joint project committee that are expected to continue over the life of the agreement. The milestone fees paid to GSK were recognized as capitalized fees paid to a related party, which are being amortized over their estimated useful lives commencing upon the commercial launch of the products.



# **Critical Accounting Policies and Estimates**

Our management's discussion and analysis of our financial condition and results of operations is based on our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements, as well as the reported revenue generated and expenses incurred during the reporting periods. Our estimates are based on our historical experience and on various other factors that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. Other than those set out in Note 1 to our accompanying unaudited condensed consolidated financial statements, we believe there have been no significant changes in our critical accounting policies as described in the Form 10-K for the year ended December 31, 2021 filed with the SEC on February 28, 2022, and as amended on March 17, 2022.

# **Results of Operations**

### Net Revenue

Total net revenue, as compared to the prior year period, was as follows:

	Three Months Ended June 30,				Cha		Six Mont June		Change				
(In thousands)	 2022		2021		\$	9	6	2022	2021		\$		%
Royalties from a related party - RELVAR/BREO	\$ 59,326	\$	65,916	\$	(6,590)		(10)%\$	115,090	\$ 122,306	\$	(7,216)		(6)%
Royalties from a related party - ANORO	9,630		11,960		(2,330)		(19)%	18,072	22,460		(4,388)		(20)%
Royalties from a related party - TRELEGY	42,720		26,386		16,334		62 %	72,029	48,470		23,559		49 %
Total royalties from a related party	 111,676		104,262		7,414		7%	205,191	 193,236		11,955		6%
Less: amortization of capitalized fees paid to a related party	(3,456)		(3,456)		_		*	(6,912)	(6,912)		_		*
Royalty revenue from GSK	\$ 108,220	\$	100,806	\$	7,414		7%\$	198,279	\$ 186,324	\$	11,955		6%
*Not Mooningful						-				_			

\*Not Meaningful

Total net revenue increased to \$108.2 million and \$198.3 million for the three and six months ended June 30, 2022, compared to \$100.8 million and \$186.3 million, respectively, for the same period a year ago, primarily due to growth in prescriptions for our TRELEGY products.

#### **Research & Development**

Research and development ("R&D") expenses attributable to Entasis' product development efforts were \$13.9 million and \$19.7 million, respectively, for the three and six months ended June 30, 2022. Research and development expenses for the three and six months ended June 30, 2021 were attributable to the product development of Pulmoquine Therapeutics Inc., which was dissolved at the end of 2021.

#### General & Administrative

General and administrative expenses, as compared to the prior year period, were as follows:

		onths Ended ne 30,	Ch	ange	Six Mon Jun	Change		
(In thousands)	2022	2021	\$	%	2022	2021	\$	%
General and administrative	\$ 11,782	\$ 4,228	\$ 7,554	179%	\$ 18,274	\$ 10,214	\$ 8,060	79%

General and administrative expenses for the three and six months ended June 30, 2022 increased compared to the same period in 2021 mainly due to the consolidation of Entasis' operating expenses starting February 17, 2022.

# Interest and dividend income and other expense, net

Interest and dividend income and other expense, net, as compared to the prior year period, were as follows:

	Three Mon Jun	nths l e 30,	Ended	Ch	lange		Six Mont June		Cha	nge
(In thousands)	 2022		2021	 \$	%		2022	2021	 \$	%
Interest and dividend income	\$ 724	\$	20	\$ 704	*	\$	1,046	\$ 50	\$ 996	*
Other expense, net	(528)		(951)	423	(44)%	ó	(778)	(1,384)	606	(44)%
*Not Meaningful										

Interest and dividend income increased for the three and six months ended June 30, 2022 compared to the same periods a year ago due to higher returns on investments, including those managed by ISP Fund LP.

Other expense, net, was primarily expenses incurred by ISP Fund LP. Other expense, net was partially offset by income from grants of \$0.4 million and \$0.7 million during the three and six months ended June 30, 2022. There was no income from grants during 2021.

#### Interest Expense

Interest expense, as compared to the prior year period, was as follows:

		Three Months Ended													
			Jun	e 30,	30, Change				June 30,				Change		
(In thousands)	-	2022			2021		\$	9	6	2022		2021	-	\$	%
Interest expense		\$ 3,6	55	\$	4,745	\$	(1,090)		(23)%\$	6,665	\$	9,439	\$	(2,774)	(29)%

The decrease in interest expense was primarily due to the adoption of the new accounting standard, ASU 2020-06, which is to simplify the accounting for convertible debt instruments, and the debt discount associated with the cash settlement feature of our convertible notes due 2025 ("2025 Notes"), which was adjusted to zero as of January 1, 2022. The interest expense for the three and six months ended June 30, 2022 included the contractual interest expense and the amortization of debt issuance costs for our 2023 Notes, 2025 Notes and 2028 Notes. Interest expense for the three and six months ended June 30, 2021 included the contractual interest expense, the amortization of debt discount and issuance costs for our 2023 Notes.

# Loss on Debt Extinguishment

We recognized a loss of \$20.7 million due to the total premium payment of \$20.4 million and the write-off of \$0.3 million debt issuance costs in connection with the repurchase of \$144.8 million aggregate principal amount of our 2023 Notes in March 2022.

# Changes in Fair Values of Equity and Long-Term Investments

Changes in fair values of equity and long-term investments, as compared to the prior year period, were as follows:

	Three Montl June 3		Change		Six Mont June		Change	
(In thousands)	2022	2021	\$	%	2022	2021	\$	%
Changes in fair values of equity and long-term investments, net	\$ (58,600)	\$ 45,315	\$ (103,915)	(229)%	%\$ (68,011 )	\$ 100,360	\$ (168,371)	(168)%

The changes in fair values of equity and long-term investments for the three and six months ended June 30, 2022 decreased compared to the same period in 2021 mainly due to the volatility in the capital markets. The changes in fair values of equity and long-term investments reflect the realized gains and losses and net unrealized gains and losses in our strategic investments in Armata, InCarda, Gate, and those investments managed by ISP Fund LP.

# **Provision for Income Taxes**

We recorded a provisional income tax benefit of \$0.9 million for the three months ended June 30, 2022 and provisional income tax expense of \$6.0 million for the six months ended June 30, 2022, compared to provisional interest tax expense of \$25.3 million and \$45.1 million for the three and six months ended June 30, 2021. The effective income tax rate for the six months ended June 30, 2022 and 2021 was 4.3% and 18.6%, respectively.

#### Net Income Attributable to Noncontrolling Interest

Net income attributable to noncontrolling interest, as compared to the prior periods, was as follows:

		nths Ended e 30,	Chang	ge		ths Ended e 30,	Cha	nge
(In thousands)	2022	2021	\$	%	2022	2021	\$	%
Net income attributable to noncontrolling interest	\$ 20,432	\$ 21,898	\$ (1,466)	(7)	%\$ 42,517	\$ 37,470	\$ 5,047	13 %

Net income attributable to noncontrolling interest represents \$28.3 million and \$53.4 million for the 85% share of net income in Theravance Respiratory Company, LLC for Theravance Biopharma and \$7.9 million and \$10.9 million for the 40% share of net loss in Entasis Therapeutics Holdings, Inc. for the three and six months ended June 30, 2022, respectively. The net income attributable to noncontrolling interest for the three and six months ended six months ended June 30, 2021 represents the 85% share of net income in Theravance Respiratory Company, LLC for Theravance Biopharma.

#### Liquidity and Capital Resources

#### Liquidity

Since our inception, we have financed our operations primarily through private placements and public offerings of equity and debt securities and payments received under collaborative arrangements. For the six months ended June 30, 2022, we generated gross royalty revenues from GSK of \$205.2 million. Net cash and cash equivalents totaled \$283.6 million, inclusive of \$22.4 million of Entasis' cash balance, and receivables from GSK totaled \$111.7 million as of June 30, 2022.

#### Adequacy of Cash Resources to Meet Future Needs

We believe that cash from projected future royalty revenues and our cash, cash equivalents and marketable securities will be sufficient to meet our anticipated debt service and operating needs for at least the next 12 months based upon current operating plans and financial forecasts. If our current operating plans and financial forecasts change, we may require additional funding sooner in the form of public or private equity offerings or debt financings. Furthermore, if in our view favorable financing opportunities arise, we may seek additional funding at any time. However, future financing may not be available in amounts or on terms acceptable to us, if at all. This could leave us without adequate financial resources to fund our operations as currently planned. In addition, from time to time we may restructure or reduce our debt, including through tender offers, redemptions, amendments, repurchases or otherwise, all allowable with the terms of our debt agreements.

# Cash Flows

Cash flows, as compared to the prior year period, were as follows:

	Six Months Er		
(In thousands)	 2022	 2021	 Change
Net cash provided by operating activities	\$ 177,137	\$ 168,721	\$ 8,416
Net cash provided by (used in) investing activities	(145,678)	63,627	(209,305)
Net cash provided by (used in) financing activities	50,596	(435,570)	486,166

# **Cash Flows from Operating Activities**

Net cash provided by operating activities for the six months ended June 30, 2022 was \$177.1 million, consisting primarily of our net income of \$59.2 million, adjusted for net non-cash items such as \$6.0 million of deferred income tax, \$7.1 million of depreciation and amortization, \$20.7 million of loss on extinguishment of debt, and \$68.0 million decrease in the fair value of our equity and long-term investments, offset by \$6.9 million of accrued personnel-related expenses and other accrued liabilities, \$3.0 million of prepaid expenses and \$2.7 million of accounts payable.

Net cash provided by operating activities for the six months ended June 30, 2021 was \$168.7 million, consisting primarily of our net income of \$220.5 million, adjusted for net non-cash items such as \$45.1 million of deferred income taxes, \$6.9 million of depreciation and amortization, and \$4.5 million of amortization of debt discount and issuance costs, partially offset by an increase of \$99.0 million in the fair value of our equity and long-term investments, net and an increase in receivables from collaborative arrangements of \$10.3 million.

# **Cash Flows from Investing Activities**

Net cash used in investing activities for the six months ended June 30, 2022 of \$145.7 million was primarily due to \$38.0 million of purchases of equity investments managed by ISP Fund LP, \$96.3 million of purchases and sales of other investments managed by ISP Fund LP, net, and \$58.7 million investments in Armata, InCarda, and Nanolive, partially offset by \$24.3 million of sales of equity investments managed by ISP Fund LP and \$23.1 million of cash acquired through the consolidation of Entasis.

Net cash provided by investing activities for the six months ended June 30, 2021 of \$63.6 million was due to \$18.5 million of sales of equity investments managed by ISP Fund LP and \$234.1 million of purchase and sales of other investments managed by ISP Fund LP, net partially offset by \$142.6 million of purchases of equity investments managed by ISP Fund LP and \$46.4 million investments in Armata, ImaginAb and Entasis.

## **Cash Flows from Financing Activities**

Net cash provided by financing activities for the six months ended June 30, 2022 of \$50.6 million was primarily due to the net proceeds of \$252.5 million from the issuance of the convertible senior notes due in 2028, net of issuance costs, offset with \$21.0 million purchase of capped call options associated with the 2028 Notes, \$165.1 million for the repurchase of the 2023 Notes, and \$16.1 million distributions to noncontrolling interest.

Net cash used in financing activities for the six months ended June 30, 2021 of \$435.6 million was primarily due to \$394.1 million used for our common stock repurchase from GSK and \$41.4 million distributions to noncontrolling interest.

#### **Contractual Obligations**

In March 2022, we completed a private placement of \$261.0 million aggregate principal amount of unsecured convertible senior notes, the 2028 Notes, which will mature on March 15, 2028. Under the terms of the 2028 Notes, we will make interest payments of approximately \$2.9 million during the year 2022 and \$5.5 million in each of the years from 2023 through 2027. The principal balance of \$261.0 million will become due in March 2028. As of March 31, 2022, our notes payable obligation also included \$96.2 million related to our 2023 Notes which are due in 2023 and \$192.5 million related to our 2025 Notes which are due in 2025. Refer to Note 8, "Debt", to the Condensed Consolidated Financial Statements for more information.

During the six months ended June 30, 2022, we determined that we have both (1) the power to direct the economically significant activities of Entasis and (2) the obligation to absorb the losses, or the right to receive the benefits, that could potentially be significant to Entasis, and therefore, we are the primary beneficiary of Entasis. Accordingly, we consolidated Entasis' financial position and results of operations effective on February 17, 2022. In connection with the consolidation, we assumed contractual obligations related to an operating lease of Entasis for office and laboratory space in Waltham, Massachusetts with an expiration date in 2025. As of June 30, 2022, total undiscounted future minimum lease payments related to the Entasis lease were \$4.2 million, with approximately \$0.4 million payable through December 31, 2022 and approximately \$1.3 million payable in each of the years from 2023 to 2025. Refer to Note 9, "Commitments and Contingencies", to the Condensed Consolidated Financial Statements for more information.

# Item 3. Quantitative and Qualitative Disclosure about Market Risk

There have been no significant changes in our market risk or how our market risk is managed compared to those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2021.

#### **Item 4. Controls and Procedures**

# Evaluation of Disclosure Controls and Procedures.

We conducted an evaluation as of June 30, 2022, under the supervision and with the participation of our management, of the effectiveness of the design and operation of our disclosure controls and procedures, which are defined under SEC rules as controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files under the Securities Exchange Act of 1934 ("Exchange Act") is recorded, processed, summarized and reported within required time periods. Based upon that evaluation, our Chief Executive Officer and Chief Accounting Officer, concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance levels.

## Limitations on the Effectiveness of Controls

Our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent all errors and all frauds. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefit of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within Innoviva have been detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Changes in Internal Control over Financial Reporting

There have been no material changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended June 30, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

There have not been any material changes to our legal proceedings from those reported in our fiscal year 2021 Annual Report on Form 10-K filed with the SEC.

#### Item 1A. Risk Factors

The information presented below supplements the risk factors set forth in Item 1A of Part I of our 2021 Form 10-K. As previously disclosed, on July 11, 2022, we announced the completion of our acquisition of Entasis by acquiring all the issued and outstanding equity securities of Entasis not already owned by our company for \$2.20 per share. The Entasis business constitutes a significant portion of our business and additional significant risks may apply to the Entasis business as detailed in the Annual Report on Form 10-K filed by Entasis on March 3, 2022, and as amended on May 2, 2022, which are hereby incorporated by reference.

On July 11, 2022, we also entered into a definitive merger agreement, whereby we will acquire La Jolla. Additional risks regarding the La Jolla business are detailed in La Jolla's Form 10-K filed on March 9, 2022, and as amended on May 2, 2022. In the event our acquisition of La Jolla is ultimately consummated, certain risks detailed therein may apply to us.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.



# Item 3: Defaults Upon Senior Securities

None.

# Item 4: Mine Safety Disclosures

None.

# **Item 5: Other Information**

None.

# Item 6. Exhibits

# (a) Index to Exhibits

		In	corporated by	
Exhibit Number	Description	Form	Exhibit	Filing Date/Period End Date
2.1	Agreement and Plan of Merger, dated as of May 23, 2022, by and among Innoviva, Inc., Innoviva Merger Sub, Inc. and Entasis Therapeutics Holdings Inc.	8-K	2.1	5/24/2022
2.2	Agreement and Plan of Merger, dated as of July 10, 2022, by and among Innoviva, Inc., Innoviva Acquisition Sub, Inc. and La Jolla Pharmaceutical Company	8-K	2.1	7/11/2022
3.1	Amended and Restated Certificate of Incorporation	S-1	3.3	7/26/2004
3.2	Certificate of Amendment of Restated Certificate of Incorporation	10-Q	3.4	3/31/2007
3.3	<u>Certificate of Ownership and Merger Merging LABA Merger Sub, Inc. with and into Theravance,</u> Inc., as filed with the Secretary of State of the State of Delaware, effective on January 7, 2016	8-K	3.1	1/8/2016
3.4	Amended and Restated Bylaws, amended and restated as of February 8, 2017	8-K	3.1	2/9/2017
4.1	Specimen certificate representing the common stock of the registrant	10 <b>-</b> K	4.1	12/31/2006
4.2	Indenture, dated as of January 4, 2013 by and between Theravance, Inc. and the Bank of New York Mellon Trust Company, N.A., as trustee	8-K	4.1	1/25/2013
4.3	Form of 2.125% Convertible Subordinated Note Due 2023 (included in Exhibit 4.2)			
4.4	Indenture (including form of Note) with respect to Innoviva's 2.5% Convertible Senior Notes due 2025, dated as of August 7, 2017, between Innoviva and The Bank of New York Mellon Trust Company, N.A., as trustee	8-K	4.1	8/7/2017
4.5	Description of Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934	10-K	4.9	2/19/2020
4.6	Indenture (including form of Note) with respect to Innoviva's 2.125% Convertible Senior Notes due 2028, dated as of March 7, 2022, between Innoviva and The Bank of New York Mellon Trust Company, N.A., as trustee	8-K	4.1	3/8/2022
10.1	Offer Letter between Innoviva, Inc. and Pavel Raifeld, dated April 29, 2022	8-K	10.1	5/2/2022
10.2	Amendment No. 1 to the Investor Rights Agreement, dated May 23, 2022, by and among Innoviva, Inc. and Entasas Therapeutics Holdings Inc	8-K	10.1	5/24/2022
10.3	Support Agreement, dated July 10, 2022, by and among Innoviva, Inc., Innoviva Acquisition Sub, Inc., Tang Capital Partners, LP and Kevin C. Tang Foundation	8-K	10.1	7/11/2022
10.4	Equity Purchase Agreement, dated July 13, 2022, by and among Innoviva, Inc., Innoviva TRC Holdings LLC and Royalty Pharma Investments 2019 ICAV.	8-K	10.1	7/13/2022
10.5	<u>Third Amendment to Collaboration Agreement, dated July 13, 2022, by and among Innoviva, Inc.,</u> <u>Glaxo Group Limited, and Theravance Respiratory Company, LLC.</u>	8-K	10.2	7/13/2022
31.1	Certification of Principal Executive Officer pursuant to Rules 13a-14 pursuant to the Securities Exchange Act of 1934			
31.2	<u>Certification of Principal Financial Officer pursuant to Rules 13a-14 pursuant to the Securities</u> Exchange Act of 1934			
32	Certifications Pursuant to 18 U.S.C. Section 1350			
101.INS	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because XBRL tags are embedded within the Inline XBRL document.			
101 SCH	Inline XBRL Taxonomy Extension Schema Document			

101.SCH Inline XBRL Taxonomy Extension Schema Document

- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Innoviva, Inc.

Date: July 27, 2022

Date: July 27, 2022

/s/ Pavel Raifeld **Pavel Raifeld** Chief Executive Officer (Principal Executive Officer)

/s/ Marianne Zhen

Marianne Zhen Chief Accounting Officer (Principal Financial Officer)

# Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- I, Pavel Raifeld, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Innoviva, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2022

/s/ Pavel Raifeld

Pavel Raifeld Chief Executive Officer (Principal Executive Officer)

# Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- I, Marianne Zhen, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Innoviva, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2022

/s/ Marianne Zhen

Marianne Zhen Chief Accounting Officer (Principal Financial Officer)

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Pavel Raifeld, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of Innoviva, Inc. on Form 10-O for the period ended June 30, 2022 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended and that information contained in such Quarterly Report on Form 10-Q fairly presents in all material respects the financial condition of Innoviva, Inc. at the end of the periods covered by such Quarterly Report on Form 10-Q and results of operations of Innoviva, Inc. for the periods covered by such Quarterly Report on Form 10-Q.

Date: July 27, 2022

By: \_\_\_\_\_/s/ Pavel Raifeld

Pavel Raifeld Chief Executive Officer (Principal Executive Officer)

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER **PURSUANT TO** 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO **SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Marianne Zhen, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of Innoviva, Inc. on Form 10-Q for the period ended June 30, 2022 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended and that information contained in such Quarterly Report on Form 10-O fairly presents in all material respects the financial condition of Innoviva, Inc. at the end of the periods covered by such Quarterly Report on Form 10-Q and results of operations of Innoviva, Inc. for the periods covered by such Quarterly Report on Form 10-Q.

Date: July 27, 2022

By:

/s/ Marianne Zhen

**Marianne Zhen** Chief Accounting Officer (Principal Financial Officer)